

UNITED STATES BANKRUPTCY COURT
FOR THE EASTERN DISTRICT OF VIRGINIA
ALEXANDRIA DIVISION

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IN RE: EQUAPHOR INCORPORATED, : Case No. 10-20490-SSM

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Debtor. : (Chapter 7)

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Tuesday, April 26, 2011

U.S. Bankruptcy Court

Alexandria, Virginia

The above-entitled matter came on to be heard before
THE HONORABLE STEPHEN S. MITCHELL, Judge in and for the
United States Bankruptcy Court, for the Eastern District of
Virginia, Alexandria Division, beginning at approximately
9:33 o'clock, a.m.

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APPEARANCES:

On behalf of the Debtor:

STEVEN RAMSDELL, ESQUIRE

On behalf of Chapter 7 Trustee:

KEVIN MCCARTHY, ESQUIRE

On behalf of Fredrick Bamber and Harry George:

JAMES SCHROLL, ESQUIRE

THOMAS G. SHAPIRO, ESQUIRE

On behalf of Kobayashi Ventures, LLC:

JAMES REYNOLDS, ESQUIRE

DEANNA PETERS, ATTORNEY AT LAW

On behalf of Whiteford Taylor & Preston:

CHRISTOPHER JONES, ESQUIRE

On Behalf of Carotek, Inc. And Event Capture
Systems, LLC:

DAVID SWAN, ESQUIRE

KENNETH MISKEN, ESQUIRE

THAD ADAMS, ESQUIRE (via telephone)

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C O N T E N T S

WITNESS	DIRECT	CROSS	REDIRECT	RECROSS
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KEVIN McCARTHY

50

(Miskén)

95

(Shapiro)

E X H I B I T S

MARKED FOR IDENTIFICATION	IN EVIDENCE
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Carotex No. 2

51

Carotex No. 10

76

Carotex No. 11

84

1 P R O C E E D I N G S

2 THE COURT: We will go ahead then and take up
3 the Equaphor matters.

4 THE CLERK: Items number one and two, Equaphor
5 Incorporated, Case Number 10-20490.

6 MR. MCCARTHY: Good morning, Your Honor. Kevin
7 McCarthy, the trustee and the attorney for the trustee.

8 MR. SCHROLL: Good morning, Your Honor. James
9 Schroll and I'm appearing on behalf of Harry George and
10 Fredrick Bamber. I'm also moving the admission of Thomas
11 Shapiro, pro hac, who will be addressing the court today
12 with the court's permission.

13 THE COURT: Okay. I'll go ahead and grant the
14 motion, Mr. Schroll, for pro hac vice admission. If you will
15 please submit an order.

16 MR. SCHROLL: Thank you.

17 MR. RAMSDELL: Good morning, Your Honor. Steven
18 Ramsdell for the debtor.

19 MR. REYNOLDS: Your Honor, James Reynolds on
20 behalf of Kobayashi Ventures, LLC. Also with me is Deanna
21 Peters. She is counsel for the party defendants and the
22 counterclaimants in the Carotex case. She has previously
23 been admitted to the court.

24 THE COURT: Right.

25 MS. PETERS: Good morning, Your Honor.

1 THE COURT: Good morning.

2 MR. JONES: Good morning, Your Honor. Chris Jones
3 of Whiteford Taylor & Preston here on behalf of my firm.

4 MR. SWAN: Good morning, Your Honor. David Swan
5 for Carotek and Event Capture Systems. With me is Ken
6 Miskin, and on the phone should be Thad Adams.

7 MR. ADAMS: Yes. This is Thad Adams. I'm here,
8 Your Honor.

9 THE COURT: Okay. Thank you.

10 Of course, I have read all the pleadings that have
11 been filed in this case. So, I think I understand the general
12 area and of course I guess the issue, Mr. McCarthy, is - the
13 purchase price is actually the least of the issues. The real
14 issue is the cleansing bath that the purchaser and everyone
15 connected with them would get if I approve this proposal.
16 Go ahead.

17 MR. MCCARTHY: Your Honor, this is a sale of assets
18 and a compromise of mutual claims. The assets being sold are
19 patent rights and the claims being compromised are actually
20 six and they go back and forth.

21 First, we have the shareholder derivative suit
22 that was brought against the debtor and current and former
23 directors and James Dechman and John Fiore, and those are
24 really the two main people that you'll hear about, and then
25 two entities that are controlled by James Dechman and John

1 Fiore.

2 That shareholder suit is being compromised. It's
3 going away. Any other claims against the same defendants in
4 that suit are being compromised and going away.

5 Then going in the other direction, there are
6 scheduled and at this point undisputed claims that total I
7 think about \$534,000 that are against the estate by one of
8 those Dechman-Fiore-controlled entities.

9 Like I said, I don't need to remember precisely
10 the name. You're going to hear Kobayashi today. That's
11 the technical buyer, and there is also Monitoring Technology,
12 LLC. That's another entity. I forget which of those -
13 maybe Monitoring has the actual claim against the debtor
14 that totals about \$534,000. That's going away.

15 Any other claims by the defendants in the share-
16 holder derivative suit that are against the estate are going
17 away.

18 At the moment, some of them, maybe all of them
19 have filed indemnification claims because under the bylaws
20 they have that right if they are found to have been in good
21 faith in the actions that they are suited on in the share-
22 holder derivative suit. So, they filed contingent
23 indemnification claims. Of course, those would go away, as
24 well, if the deal is approved.

25 Then there's number five. It's a preference claim

1 against Stein Sperling. Stein Sperling got a total of about
2 \$249,000 during the preference period. There would be some
3 to value. There would be some ordinary-course defense. But
4 that's, you know, a significant claim, hefty claim, I
5 believe.

6 Then there is - and I didn't think there was a
7 preference claim against Whiteford Taylor but Whiteford
8 Taylor filed what I would call and I think it was called a
9 limited objection; and as I understand it, they're here today
10 to say that they're going to withdraw their objection
11 provided that any order approving the deal include a release
12 of any preference claim against Whiteford Taylor. I have no
13 problem with that. I didn't think there was a preference
14 claim against Whiteford Taylor. I thought they had a valid
15 defense.

16 Okay. So, that's the sale of the assets. That's
17 the compromise of the claims.

18 Now, the terms of the deal. The estate gets
19 \$250,000 to put in the pot and the buyer which is technically
20 Kobayashi also has to buy up at full value all of the
21 scheduled, undisputed claims. It's a total of about
22 \$220,000, and then Kobayashi gets to be subrogated to those
23 claims. Kobayashi also must offer the Series F shareholders
24 interest that it doesn't already own. It owns about 83
25 percent of that series already and there's about 17 percent

1 left. They have to offer to buy that, the remaining shares
2 for about 50 percent more than a prior offer that they had
3 made some time ago, I think within the last two or three
4 years. This totals about \$100,000 to the 17 percent.

5 So, if the deal is approved, Kobayashi must
6 potentially pay out about \$570,000. That's -

7 THE COURT: Well, does it really because if it
8 buys up \$220,000 worth of claims but has a claim back against
9 the estate, doesn't it just take the money out of one pocket
10 and receive it back in another on a proof of claim?

11 MR. MCCARTHY: Yes. That's right. If there are no
12 other claims, they simply step into the shoes of the lawyers
13 and someday after administrative expenses are paid and any
14 other claims are taken care of, they would get paid. That's
15 correct.

16 But the reason I think this is a reasonable deal:
17 There are three competing interests in this case. One is
18 Carotex which is on the opposite side of the patent
19 litigation.

20 Carotex hasn't filed a claim yet but they are
21 a scheduled, disputed creditor, and there's still a little
22 bit more time in which they could file a claim. So, that's
23 one competing interest.

24 Then there are the other unsecured creditors,
25 mostly the law firms; and of course, from their point of

1 view, they are being taken care of here.

2 Then there's the Series F shareholders which,
3 again, are the only shareholders we're talking about. I
4 think that's because under the corporate structure there's
5 some huge liquidating preference such that it would never be
6 reached, such that only the Series F shareholders are going
7 to get anything upon a liquidation anyway.

8 Now, the dispute with Carotex. It's a complicated,
9 expensive litigation. It has already cost both sides
10 hundreds of thousands of dollars in legal fees, probably more
11 than a million dollars. Carotex has claims against the debtor
12 in that dispute and vice versa.

13 At bottom though, Carotex says it doesn't owe
14 anything to the debtor by virtue of the debtor's patent
15 rights and the debtor says the opposite.

16 Now, as I understand it, if Carotex has a claim
17 against the debtor - because Carotex is not saying they
18 own the patent. If Carotex does have a claim against the
19 debtor it is based in whole or in part on the debtor sending
20 a letter to its customers at some point, to Carotex's
21 customers saying, you know, Carotex is infringing on our
22 patent and we don't like that, and that made the customers
23 stop doing business with Carotex, and there would be some
24 kind of damage there.

25 Carotex does have a patent which as I understand it

1 is presumed valid, and you can see how - I'm sorry. I said
2 it wrong. Equaphor has a patent which is presumed valid
3 and you can see how Equaphor, you know, would assert that
4 nobody has a right to infringe on its patent and put other
5 people on notice that might be involved in that process. At
6 least that would be Equaphor's position.

7 The debtor has already obtained, as I understand
8 it, a non-final judgment such that it could be rejiggered
9 by the court up in New York in this extensive piece of
10 litigation for \$101,000. That's part of the patent
11 litigation. So, it already has that.

12 In general, Carotex says the debtor's patent rights
13 are of no value. I asked Carotex to bid on the patent. It
14 wouldn't. It didn't want to. It says, they're of no value.

15 Now, the other unsecured creditors, as I said, are
16 mostly law firms. They're being paid in full as part of this
17 deal. They're happy, of course.

18 Aside from them, there are two other filed claims.
19 Remember Carotex hasn't filed a claim yet but there's a
20 little bit more time. One is a small claim by American
21 Express. It's 300-and-something dollars. I'm told that has
22 already been paid. So, presumably that will be withdrawn or
23 go away in some fashion. The only other claim is a
24 preference claim for about \$19,000 by a litigation trustee
25 for a debtor by the name of Quebecor, Q-u-e-b-e-c-o-r. These

1 were equipment lease payments that were made to Equaphor
2 during the preference period. I haven't really analyzed it.
3 There's certainly some new value there because there were
4 rental payments that weren't being made on time up to the
5 point of the bankruptcy and there may be some ordinary
6 course, as well.

7 You know, I can't tell the court that one is going
8 to go away but I can tell the court there's a pretty good
9 chance that that one will go away or be compromised in some
10 fashion.

11 So, I've talked about Carotex as a competing
12 interest. I've talked about the other unsecured creditors
13 as a competing interest. Then we have the third group of
14 competing interest which is the Series F shareholders who
15 Mr. Shapiro is here to talk about in a bit. Again, they
16 own about 17 percent of the only relevant class of stock
17 in the debtor and the proposed purchaser, Kobayashi, which
18 is controlled by Jim Dechman and John Fiore, the two names I
19 mentioned earlier, owns about the other 87 [sic] percent of
20 that class.

21 Now, right now, I have about \$48,000 on hand and I
22 expect another \$7,000 in refunds from Illinois which is
23 having its own financial difficulties but presumably some day
24 I'll get that.

25 So, if the deal is approved, I will have about

1 \$300,000 on hand and the only claimants against that will be
2 Carotex, if it files a claim and if the claim is allowed, and
3 a 19,000-dollar preference claim that as I said will probably
4 be objected to and most likely either disallowed or
5 compromised; and then, against that 300,000 also will be
6 220,000, approximately, of subrogated claims by Kobayashi,
7 the purchaser, by virtue of having paid off the law firms,
8 and then the Series F shareholders behind all of those
9 creditors of which Kobayashi already owns 83 percent.

10 So, what I've tried to do is balance the competing
11 interests here in as practical a way as I could under the
12 current circumstances.

13 Now, the patent attorneys that I talked to that
14 are currently representing Equaphor have expressed a lot of
15 doubt about carrying forward the patent litigation with only
16 the amount of money now on hand. They don't think it will be
17 enough.

18 The court has heard argument about this Markman
19 hearing that we bankruptcy lawyers know nothing about but
20 apparently is very complicated and very expensive.

21 Carotex disagrees and says: No problem. We will
22 agree not to spend more than \$10,000 on our side. But you
23 know, I've got to defer to debtor's own attorneys here as
24 they see it, and certainly Carotex has some interest in
25 handicapping, maybe lots of interest in handicapping the

1 debtor's ability to pursue the patent litigation.

2 So, it's really not clear how the estate goes
3 forward with patent litigation if it is left to its own
4 resources; and then Carotex, of course, is saying the patents
5 aren't worth anything, and the objecting Series F
6 shareholders are saying that the patents aren't worth
7 anything now or anything very much now. They may have been
8 worth something at one time but not now. So, what am I
9 supposed to do?

10 Yet this deal gets all, again, all of the undis-
11 puted scheduled claims paid. It also protects the estate
12 against potentially burdensome litigation costs. I didn't
13 want to be left trying to deal with the Carotex claim for a
14 whole lot of money and not knowing anything about patent
15 litigation.

16 So, under the agreement, Kobayashi has agreed to
17 pay the trustee's reasonable litigation costs which include
18 any objection to Carotex's claim in this court at no cost to
19 the bankruptcy estate.

20 So, if Carotex does end up having a large claim
21 against the estate after fully funded litigation on both
22 sides - Carotex can spend what it wants. Kobayashi can
23 spend what it wants. Then there will be a pot of \$300,000
24 to deal with it on a pro rata basis which is a lot more than
25 what I have now.

1 Now, the Series F shareholders also get something.
2 The ones who haven't accepted yet - and as I understand it,
3 some portion of that, maybe 23 percent of that 17 percent
4 have accepted. Some of them have already accepted. Of
5 course, it's contingent on the court approving the deal. So,
6 in a way, that's not very compelling that they're falling in
7 line.

8 The ones who did not previously accept an offer to
9 be bought out, they have a renewed opportunity to sell their
10 interest for 50 percent more than the Series F shareholders
11 that previously sold their interest, again within the last
12 two or three years to Kobayashi, and they'll get about a
13 hundred thousand dollars. It's not what they want but it's
14 something. I strenuously argued to get them something to
15 try to balance the various competing interests. The
16 shareholder derivative suit will be settled.

17 It is very true that there is an alternative
18 here. Mr. Shapiro, who seems very expert to me, very
19 capable, has offered to carry forward the suit on a purely
20 contingency basis and ordinarily the trustee would jump at
21 the deal and say, what have I got to lose here? But here,
22 the deal would cost the estate a certain \$250,000; greatly
23 delay the payment of the undisputed secured claims.

24 Now, the derivative shareholder suit which I've
25 read is extremely detailed, you know, which gives it an aura

1 of authenticity in my mind; but I've been through
2 those allegations at some length with Mr. Dechman and Mr.
3 Fiore and they have extremely detailed rebuttals to those
4 allegations. That would be a hotly contested piece of
5 litigation that, contingency or no contingency, based on
6 everything I've looked at, appears to me could reasonably
7 result, not inevitably but reasonably result in no recovery
8 at all; and like Carotex, the objecting Series F shareholders
9 say the patents have little value.

10 I've asked the Series F shareholders if they want
11 to bid on the derivative suit and they declined. So, Carotex
12 is not going to bid on the patent litigation which it's most
13 interested in and the shareholders are not willing to bid on
14 the derivative suit which they're most interested in.

15 That's why I think the deal is reasonable. Let me
16 address the objections.

17 Carotex says the trustee didn't ask enough
18 questions at the 341 meeting. I take issue with that but I
19 can tell the court, the 341 meeting lasted an hour and 12
20 minutes. That may not be a record for a 341 meeting but it
21 went on for quite a while. I listened to part of it last
22 night; and I did ask for documents, including balance sheets
23 at that meeting, and I've certainly asked for other documents
24 since then.

25 They used the word cursory at one point in their

1 objection. So far, through the date of the motion being
2 filed, I've got about 60 hours in on this case. I may not
3 have done it right but it hasn't been cursory.

4 Now, Carotex says that the compromise should be
5 denied because releases are getting acquired for little
6 consideration. Well, the releases here were required as part
7 of the overall deal. It was a package deal. It included the
8 sale of the patent rights that both Carotex and the objecting
9 shareholders say are of no or little value.

10 I tried at one point, at Mr. Shapiro's wise
11 suggestion that I try to break it into pieces about how much.
12 This offer started at \$50,000; and I asked Mr. Reynolds who's
13 representing Kobayashi, can you guys break it up between the
14 two segments, the derivative suit and the patent suit? And
15 they broke it up at that point at ten and 40, and then they
16 put it back together and we ended up with our global deal.
17 But right now, it's a global deal. It's, you know, take it
18 or leave it.

19 As I said, Carotex didn't want to bid on the patent
20 rights. The shareholders didn't want to bid on the
21 derivative suit. So, this may not be a perfect deal but
22 neither Carotex nor the shareholders have provided an
23 alternative to the trustee that would definitely result in
24 substantial funds coming into the estate; \$530,000 of claims
25 against the estate being waived.

1 Now, there are several specific claims that Carotex
2 takes issue with as having been resolved in the compromise
3 which is part of the overall package. The first is Stein
4 Sperling.

5 I think there is a real claim against Stein
6 Sperling for some amount but certainly not for \$249,000.
7 There's some new value. Certainly they raised the ordinary
8 course defense. That's not a mathematical defense. It's a
9 little bit harder to assess but there's something in there.

10 But this could easily end up being a case where
11 all the unsecured creditors get paid in full which undermines
12 the preference case; and as I already said, this was a
13 package deal. In order to get good things for the estate, as
14 I perceive it, I had to agree to this.

15 I understand Stein Sperling may be well and it
16 probably is giving up something, as well, because Kobayashi,
17 remember, agreed to fund the litigation at no cost to the
18 estate. I think they've made a deal with Stein Sperling that
19 Stein Sperling will handle that at little or no cost to
20 Kobayashi.

21 But anyway, Stein Sperling is kind of on the
22 hook, at least indirectly, through this compromise by which
23 they're being released.

24 Carotex also complains about fraudulent transfer
25 actions for admittedly large amounts that are paid to

1 entities that are controlled by Jim Dechman and John Fiore.
2 These are in the statement of financial affairs.

3 Now, the characterization of fraudulent transfer
4 actions is Carotex's, not the debtor's. The payments, as I
5 understand them, were in accordance with the deals that were
6 struck between the entities that got paid and Equaphor, and
7 in accordance with the deals that were approved by Equaphor's
8 board of directors. That kind of implicates what's in the
9 shareholder's derivative suit which I'll address shortly.

10 But to try to undo those deals, rightly or wrongly,
11 would have been expensive and uncertain unless handled on a
12 contingency basis; and of course, the shareholder derivative
13 suit does try to undo those deals from a different
14 standpoint, breach of fiduciary duty. But as I said, I'll
15 get to that in a minute.

16 Carotex also says I didn't market the assets; and
17 I assume by that they mean the patent rights, the patent
18 rights that they say have little or no value. Carotex
19 certainly knew about it, knew about them and refused to bid.

20
21 There's another entity called Papertech which is
22 one of the limited groups of companies that use this
23 technology. They bid \$60,000. They're well aware of where
24 we are and have not increased that bid.

25 Anyone can still bid. No one has and no one except

1 Papertech has even tried. It's a very small group of
2 entities, apparently, that likely would have an interest in
3 these patents from what I've been told by Equaphor's own
4 patent lawyer and also from the objection that was filed by
5 Carotex.

6 Remember Carotex was asking the court and still is
7 asking the court to lift the automatic stay so it can hurry
8 up and continue the litigation in New York. Well, the offer
9 that started out here at \$50,000 and now is up to what I have
10 described earlier, it created a narrow time frame in which to
11 make a deal and was conditioned upon the stay not being
12 lifted.

13 I have heard nothing from any of the objecting
14 parties that makes me think I could do better than trying to
15 sell the patent rights for what is included in this deal.

16 Let me talk about the objecting shareholders. They
17 say the derivative suit is a valuable asset that should not
18 be settled, at least on these terms; and I say again, as with
19 Carotex and the patent rights, they're not willing to offer
20 anything to estate except a contingency fee arrangement to
21 pursue that suit, and I've already said this is a hotly
22 contested suit.

23 But there are some specific allegations, are some
24 specific allegations, and here's how the defendants would
25 respond. The shareholders say, the defendants who again are

1 Dechman, Fiore, former and current directors, and then two
2 entities controlled by Dechman and Fiore - the shareholders
3 say the defendants in the derivative suit breached their
4 fiduciary duty or at least the directors did to the debtor
5 when they made agreements in September of 2007 under which
6 the debtor entered into a management services agreement which
7 may be referred to from time to time as the MSA in the papers
8 that have been filed and a sale-incentive fee.

9 Now, this agreement was made by apparently
10 experienced, savvy, venture-capital investors who controlled
11 the board and were independent of management. I spoke with
12 two of them before making the deal that is now before the
13 court. I can remember one in particular saying: Patents is
14 not something we thought was a good thing for this company,
15 was not a core matter for the company, and we were happy to
16 let these guys collect the patents, pay the patents, buy the
17 patents from International Paper back in 2007 and enter into
18 these deals where they would have a strong incentive to sell
19 the company for enough money to get us out and pay us
20 something that we thought was reasonable at the time.

21 I'm not sure but I was told that two of the
22 directors, maybe the same two I talked to, would be here
23 today to support the agreement. Of course, they're also
24 getting off, you know, getting a release out of the
25 derivative suit.

1 The shareholders argue that the company had no
2 legal representation when these deals, the agreements were
3 made in September of 2007.

4 I'm told that Whiteford Taylor did represent the
5 company back there in connection with these agreements; and
6 again, the two agreements are - maybe I didn't say the one.
7 Or no. I said MSA for Management Services Agreement. That's
8 the one under which there would be money paid for managing
9 the company, basically, on an annual basis.

10 But there's also the sale-incentive fee and the way
11 that one worked was: There was a formula and the formula -
12 you know, I don't need to get into the details of it but
13 basically it involved the free cash flow of the company and
14 the net value of the company and if the company was sold for
15 enough money to pay whatever the value was as determined by
16 this formula plus an investor premium - that's the amount
17 investors wanted to get back for having sold the company -
18 then whatever was above that was a sale-incentive fee. So,
19 you guys sell this company for you know, twice what we think
20 it might be worth now, projecting forward two years. You get
21 to keep it all. That's how it worked. It was an incentive to
22 sell for as much as possible for the guys who would benefit
23 from it, namely Dechman and Fiore, and then the investors
24 would have their full premium.

25 Mr. Shapiro would tell you that capped it. It did

1 cap it; but they are a board of directors that at that time
2 were independent of management, and that's the deal that they
3 made.

4 So, those were the deals made in 2009, sale-
5 incentive fee and - well, the patents, you know, were:
6 Basically, I think the patents were acquired by Dechman
7 and Fiore's company back in 2007. The directors said, that's
8 okay. And then the directors made this deal with Dechman
9 and Fiore, Management Services Agreement and the sale-
10 incentive fee.

11 Now, in 2009, things kind of came to a head.
12 Dechman and Fiore had been trying to sell the company for
13 years and they'd had on-again, off-again negotiations with
14 Cognex, C-o-g-n-e-x. It's a publicly-traded company. And
15 they were told, at least I'm told they were told that they
16 had to make a deal very quickly or there would be no deal.
17 Cognex had a trade show coming up. They wanted to announce
18 the deal.

19 Part of that deal - and I put some stock in
20 this - was a non-compete agreement by Dechman and Fiore.
21 The debtor obviously had no right to make Dechman and Fiore
22 agree to a non-compete agreement with any third party.

23 So, in 2009, the board approved a sale to Cognex,
24 Cognex, of part of the business, and a sale of most of the
25 rest of the business - and this is the part the shareholders

1 don't like - to the Dechman-and-Fiore-controlled entities.

2 So, they didn't sell it to a third party as may
3 have been envisioned originally back in 07. But Dechman
4 and Fiore say, well, what difference does it make because we
5 were going to get everything above a certain amount anyway?

6 So, technically, you could say this latter was a
7 reworking of the arrangement because it wasn't a sell to a
8 third party. It was a sale of two-thirds of the businesses
9 to Dechman and Fiore.

10 Why did they do that this way? Well, from their
11 point of view, they would say, it didn't matter because after
12 a certain point as far as the company was concerned it got
13 what it got and we would have gotten the rest anyway; and Mr.
14 Dechman is here. He can testify about the details of this,
15 if necessary, to explain to the court without adjudicating
16 the matter that at least the trustee had a reasonable basis
17 for thinking that the deal in 2009 had some basis, some
18 reasonable basis for it.

19 The shareholders again say: Well, it doesn't
20 matter. The assets weren't sold to third parties, and
21 therefore the sale-incentive fee never became applicable.
22 But the directors in 09 approved that deal. Admittedly, this
23 is part of the shareholder derivative suit: Directors, you
24 shouldn't have done that.

25 But Dechman and Fiore had been shopping the company

1 for years, as I said, and as far as they knew - they have
2 told me, only Cognex was around to do the deal that was
3 available to a third party, and that was only for part of the
4 business. So, what do you do with the rest of the business?
5 This is what they did.

6 There may be a disagreement about the math and
7 whether the formula worked out exactly as it was calculated
8 according to Dechman and Fiore. But I think the main dispute
9 is over whether or not the deal applied in the first place
10 because the company was not sold to a third party and,
11 therefore, the shareholders would say the sale-incentive
12 fee was not triggered. But again, it was approved by the
13 board at that time.

14 In 09, as part of this selling part of the
15 business of Equaphor to the Dechman-and-Fiore-controlled
16 entities, the debtor bought the patents now in dispute for
17 what was on paper, \$3.4 million but which was in fact - and
18 that caught my eye. Now we're selling it back to you guys
19 for whatever it is, \$250,000, and we paid \$3.4 million a
20 couple of years ago? Well, it was in fact a satisfaction of
21 accrued salary, accrued royalties and sales commission.

22 So, what struck a trustee and certainly continues
23 to strike the shareholders as a big mismatch between the
24 purchase price two years ago and the repurchase price now
25 has what in my mind is a reasonable explanation; and those

1 deals allowed the debtor to turn around and make a 5.2-
2 million-dollar liquidating distribution to none other
3 than the Series F shareholders of which admittedly the
4 Dechman and Fiore entities were 83 percent interest, held an
5 83-percent interest at that time.

6 I mean, I can't say the suit does not have merit
7 but I think I can say that the suit could lose.

8 I have considered a lot of details here; and again,
9 Mr. Dechman will get on the stand, and he can do a much
10 better job than the trustee at explaining why things were
11 done and why they were kosher and why he wouldn't have done
12 them if they weren't on the up-and-up, and that sort of
13 thing.

14 But a loss in the suit would not only result in no
15 recovery for the estate, it would increase the claims against
16 the estate because, as I mentioned earlier, the bylaws say
17 the debtor must pay legal expenses incurred by directors who
18 act in good faith. Now, it may be prepetition claims but
19 they are still claims against the estate.

20 So, those go away if the suit goes away; and those
21 are the contingent, indemnification claims that were filed by
22
23 the people. Some of the people are getting released if the
24 deal is approved.

25 To sum up, I ask the court to approve the deal on

1 the bases that, in the trustee's judgment it is a reasonable
2 reconciliation of competing interests, of parties and
3 interests; that no one has come along, despite some requests,
4 with a better deal; that it results in the certainty of
5 general unsecured claims that aren't disputed being paid, and
6 the certainly of money in the estate and the certainty of
7 about \$530,000 of claims against the estate being waived, and
8 that the alternatives are uncertain and potentially
9 expensive.

10 Now, if the court does approve the deal, there's
11 a little bit of clarifying language I need to add to the
12 order. There are, as it turns out, three paid-up licenses
13 that we intended to protect and there's such broad language
14 in the patent rights that - Papertech contacted me and we've
15 worked it out but I want to add Papertech, Honeywell and
16 there's one more, and I've got that language ready to go.

17 Then, as I understand it, Whiteford Taylor is ready
18 to withdraw its objection provided that I add in language
19 that gives them a preference release, as well, the way Stein
20 Sperling is getting a preference release. I have no problem
21 with that. I didn't think there was a claim against
22 Whiteford Taylor.

23 I did go through all the payments that were made
24 during the various preferences periods with the debtor and
25 Stein Sperling was the only one that I thought was worthy of

1 being pursued in the first place.

2 Thank you, Your Honor.

3 THE COURT: Okay. Let me hear from counsel for
4 Mr. George and Mr. Bamber first.

5 MR. SHAPIRO: Mr. Shapiro, Your Honor. Thank you
6 for the opportunity to speak. I don't know whether testimony
7 is being offered.

8 THE COURT: I thought this was open statement.

9 MR. SHAPIRO: Okay.

10 Your Honor, with all respect, I have to say this
11 bankruptcy filing and the agreement that has been proposed
12 is part of a - not that Mr. McCarthy is part of it. He's
13 appointed trustee - but is part of a long-standing pattern
14 of the two managers entrusted with the management of this
15 company, Mr. Dechman and Fiore, arranging things, to use a
16 neutral term, to their benefit, to the detriment of the
17 shareholders; and Mr. McCarthy has gone through some of the
18 history, and I'll try to just go through it very briefly.

19 The first step was this Management Services
20 Agreement which had in it a sale-incentive fee which said
21 there's a certain formula, not based on what the reasonable
22 value of the business was but it was a formula that Mr.
23 Dechman and Fiore came up with and the directors agreed to
24 it, as they have agreed to everything Mr. Dechman has asked
25 for.

1 I don't have a quarrel with the fact that they
2 would be given some incentive for selling the company and
3 that they're compensated for managing the company but I
4 think under Delaware law where you put a ceiling on what the
5 shareholders can get and anything that's paid above that
6 ceiling goes to the managers was unjust enrichment and a
7 breach of fiduciary duty to have an agreement like that.

8 For example, depending on what the business was
9 sold for, Mr. Dechman and Fiore could get many times what the
10 shareholders could get who have invested millions of dollars
11 of their money into this company over a period of years.

12 I represent Mr. George and Mr. Bamber who were
13 chosen among a larger group to be the plaintiffs in the
14 derivative action. I represent 16 minority shareholders
15 who I believe owned approximately 20 percent of the Series F
16 shares. They also own other classes of stock, including
17 common stock.

18 I can agree with Mr. McCarthy that the liquidating
19 preference that's in this Series F terms means that the
20 Series D, E, B, C, I think A, and the common shareholders
21 really don't stand to gain anything. So, it's the Series F
22 shareholders who really have the shareholder interest in this
23 case.

24 So, that was the first step and not the worst step.
25 But at the same time in 2007 - and I should also say, Your

1 Honor, that Whiteford Taylor at that time was representing
2 the company and then sort of jumped ship and started - I'm
3 sorry. Stein Sperling was representing the company and
4 jumped ship and started representing Mr. Dechman and Fiore
5 and an entity which they created which is now called
6 Monitoring Technology; and the company, as I understand it,
7 did not have any independent legal counsel at the time the
8 Management Services Agreement was presented to the board and
9 the board approved it.

10 At approximately the same time, Mr. Dechman and
11 Mr. Fiore approached the board and said, we have been
12 negotiating with International Paper Company, a large public
13 company which was the patent holder for patents that the
14 company had a license for and which were part of its
15 business. This is a high-tech company for monitoring
16 processes in the paper industry and things of that sort.

17 Sorry I have to get into this detail but it is
18 important.

19 The license to Equaphor as well as to other
20 licensees had what's known as a most favored nation provision
21 which is that you pay this, royalties on this schedule, but
22 you won't have to pay any more royalties than we've agreed to
23 with any other licensee; and there was some argument at the
24 time that International Paper had agreed to something with
25 some other licensee and therefore royalties were not owed.

1 There was a 640,000-dollar liability on Equaphor's
2 balance sheet for the amount of royalties that were owed but
3 for the most favored nation provision; and for whatever
4 reason, International Paper wasn't pressing for payment of it
5 but that was a liability on the balance sheet.

6 Mr. Dechman at that time in a written communication
7
8 told the board that Equaphor was not permitted to own the
9 patents which was false. There's no provision in any
10 agreement that prohibited Equaphor from owning the patents;
11 and he bought the patents through a straw for a down payment
12 of \$75,000 plus a percentage of any royalty payments that
13 were received, and I think there was a total minimum payment
14 required of \$200,000. But if they didn't press anyone else
15 for royalties and - well, any other money that had to be
16 paid to International Paper would be 50 percent of royalties
17 collected after deducting expenses.

18 So, the total cost was \$200,000; and the directors
19 have told me at a settlement meeting we had - and it's been
20 argued that there were reasons that Equaphor didn't really
21 want to own the patents, be in the business of owning these
22 patents. But for a maximum of \$200,000, Equaphor could have
23 eliminated any dispute over this \$640,000 in royalties.

24 One of the directors has told me that when this was
25 presented to the board by Mr. Dechman that Mr. Dechman -

1 it was said: What about the \$640,000? Are you going to turn
2 around and say we owe you the \$640,000 if you now own the
3 patents? And he indicated in words or substance, don't worry
4 about it. Well, not only did they have to worry about it
5 but over the course of the next two years, Mr. Dechman, who
6 ran the company and was in charge of the company, caused the
7 company to increase their royalty liability to a little bit
8 over \$900,000; and at the end of the day, when these
9 transactions Mr. McCarthy described in 2009, \$900,000 was
10 taken from the shareholders on account of alleged royalty
11 obligations to Equaphor.

12 So, the second claim in the derivative action is
13 that it was a breach of fiduciary duty for Mr. Dechman to
14 appropriate this patent opportunity for himself; and as it
15 turned out, rather than paying \$200,000 to International
16 Paper, Equaphor has paid \$900,000 to Mr. Dechman.

17 Then we come to September of 2009. It's the first
18 I've heard that there was a hurry to get a deal done with
19 Cognex because there had been negotiations with Cognex for
20 many months, from early in 2009, and I think a deal was
21 agreed to in principle in June of 2009. And I'm not quite
22 sure. I think the due diligence process or whatever held up
23 concluding the deal; but it had been discussed for a long
24 time, and originally Cognex was going to buy the entire
25 company and then, according to what Mr. Dechman has told the

1 board, Cognex wanted to buy only one of three business lines
2 that the company had.

3 What's really critical here to this whole sale-
4 incentive fee argument that Mr. Dechman comes up with is that
5 what was sold to Cognex was about 30 percent of the business;
6 and this is laid out in a memorandum that Mr. Dechman had
7 given to the board.

8 So, 30 percent was sold to Cognex for \$5 million;
9 70 percent of the business in terms of revenue income, more
10 than 70 percent of the actual assets, were retained by
11 Equaphor.

12 Now, the sale-incentive fee set out in the
13 Management Services Agreement which is an exhibit to the
14 opposition that's before the court, the language in it.
15 It defines sale as a sale of all or substantially all of
16 the assets of the company; and I looked into Delaware law.
17 This is a Delaware corporation. Under Delaware law, you
18 really have to sell pretty much all the company to be all or
19 substantially all.

20 So, the sale to Cognex did not trigger a sale-
21 incentive fee. It was a sale of 30 percent of the business,
22 not all or substantially all of the business according to a
23 contract that Mr. Dechman had drafted or his lawyers had
24 drafted and which was presented to the board. This was his
25 language, his terms.

1 So, for Mr. Dechman to then turn around and say:

2 I'm owed a sale-incentive fee and therefore there's a maximum
3 of what the shareholders can receive and everything else
4 comes to me. So, I'm going to then turn around and buy 70
5 percent of the business for \$1.6 million, and I'm also going
6 to sell you these patents which I told you two years ago you
7 weren't allowed to own for \$3.4 million. And why would he
8 sell the patents to Equaphor which no longer had any
9 operating business, had no use for the patents because Mr.
10 Dechman was buying the remainder of the business, 70 percent
11 that Cognex didn't buy?

12 So, Equaphor had no operating business left whatso-
13 ever. It was out of business. A hundred percent of its
14 operating businesses was sold. Why in the world would it
15 want these patents? And if this was, I think as he had said
16 before, the 3.4-million-dollar purchase price for the patents
17 that were useless to Equaphor - instead of selling the
18 patents to Equaphor for \$3.4 million, why didn't he, if he
19 is entitled to the money, just let Equaphor pay him the \$3.4
20 million?

21 Well, at the time the patents were sold, Mr.
22 Dechman's company, Kobayashi Ventures, which was created for
23 the purpose of acquiring the patents - Mr. Dechman and Mr.
24 Fiore together. They were embroiled in, apparently, very
25 expensive, protracted litigation with Carotex, a very

1 substantial company which is a licensee of the patents and
2 another smaller company called ECS. And they got involved in
3 the litigation because Mr. Dechman - while his company,
4 Kobayashi, owned the patents, Mr. Dechman had pressed a
5 patent infringement royalty claim against Carotex and
6 apparently had written letters to Carotex customers, and I
7 haven't seen the letters but I gather they're threatening in
8 some fashion that, you know, you're producing product using
9 these patents that I own, I, Dechman, Kobayashi, own and you
10 don't have the right to be doing this.

11 Carotex's lawyers are here and they'll correct me
12 if I'm wrong because I'm no expert in the Carotex litigation
13 but as I understand it the damage claim - first, let me just
14 back up.

15 Carotex, after getting demands from Mr. Dechman and
16 Kobayashi, filed its own declaratory judgment action against
17 Mr. Dechman and Kobayashi saying the patents are invalid or
18 we're not infringing them or what have you; and then, Mr.
19 Dechman and Kobayashi filed counterclaims against Carotex.
20 Things went on. Lots of money, apparently, was spent on
21 legal fees; and Carotex also asserted a damage claim against
22 Mr. Dechman and Kobayashi on account of the letters, as I
23 understand, as the basis of the damage claim. Equaphor was
24 not involved in the litigation at all.

25 So, back to my question. Why did they sell the

1 patents to Equaphor rather than just taking the \$3.45
2 million? Well, when they gave the patents to Equaphor, Mr.
3 Dechman then moved to have Equaphor substituted as an
4 additional party in the Carotex litigation, to be represented
5 by his law firm, Stein Sperling, which had been representing
6 Kobayashi and Mr. Dechman in the patent litigation all along.

7

8 Equaphor is now a party to this patent litigation.
9 Carotex turns around - this litigation had been going on for
10 two years without Equaphor being involved. When Equaphor is
11 added as a party plaintiff, because it now owns the patents
12 and the patent rights, Carotex amends its complaint and adds
13 Equaphor as a defendant in the litigation, on the damages
14 claim.

15 Mr. McCarthy said, well, Equaphor was a defendant
16 in that litigation because of letters that Mr. Dechman had
17 sent to customers of Carotex, as I've just described, but
18 Mr. Dechman sent those letters at a time when he and
19 Kobayashi, as I said, owned the patents.

20 Carotex, as lawyers will do, said: Equaphor is
21 also a defendant. We're suing them for damages because Mr.
22 Dechman was acting as an agent of Equaphor when he did this.

23 So, Mr. Dechman has very cleverly gotten Equaphor
24 involved in the litigation and low and behold the legal bills
25 are now charged to Equaphor rather than to Kobayashi and Mr.

1 Dechman; and Equaphor has paid something close to a million
2 dollars in legal fees for this litigation.

3 Very interesting, when Mr. McCarthy describes all
4 the claims against this estate, all the claims arise from the
5 patent transactions. The 500-and-something-thousand-dollar
6 claim that Kobayashi has was part of the 3.45-million-dollar
7 purchase price. It was two million, nine-fifty paid in cash;
8 500,000 paid by a note which offset when Cognex bought 30
9 percent of the business from Equaphor. The 500,000 note is
10 part of that purchase price which was due in a year and then
11 the Kobayashi note was due shortly after that. So, that's
12 arising from the patent sale.

13 The law firm claims. The only other creditor
14 claims here other than AmEx for \$300 are the law firms, three
15 law firms that represented Kobayashi and Mr. Dechman in the
16 patent litigation and then after Equaphor got embroiled in
17 the litigation represented Equaphor jointly.

18 Why were all the legal bills then transferred
19 from Kobayashi to Equaphor, 800-and-some-odd thousand in
20 legal bills through November of last year? And then we have
21 these unpaid bills that add up to about I think \$180,000 for
22 the patent litigation. Why is Equaphor paying all of those
23 bills? And one of the things I ask Mr. McCarthy is, would
24 you inquire into those bills and why they were billed to
25 Equaphor and not to Kobayashi?

1 There's about 230-something-thousand dollars in
2 three or four law firms that have scheduled claims, and the
3 180-something thousand is on account of the patent litigation
4
5 and the other 30-plus thousand dollars is for representation
6 of defendants in the derivative litigation.

7 So, there are no claims other than the law firm
8 claims in this bankruptcy. So, why is this company in
9 bankruptcy? The company's financial condition is no worse
10 than it ever has been. It hasn't operated a business since
11 September of 2009.

12 Well, the last thread here, if you will, is that
13 in August of this year on behalf of 16 shareholders
14 represented by two of them who have chosen to be the
15 plaintiffs, Mr. George who was a director of this company a
16 long time ago and resigned from the board many years ago, I
17 filed a derivative in Delaware, Delaware chancery court,
18 this being a Delaware corporation.

19 I was asked if we could hold off on the litigation
20 and see if we couldn't talk and try to settle the case. So,
21 we did. The time for defendants to answer was rolled over
22 and rolled over in extensions; went down to Wilmington,
23 Delaware for a meeting with Mr. Dechman, Mr. Fiore and their
24 counsel in October of 2010, and basically it was not a
25 settlement meeting. I was presented with a dog and pony show

1 as to why they had done nothing wrong and the shareholders
2 should go away; and I spent a lot of time analyzing this,
3 many months analyzing this, and I wasn't going to go away
4 because they said I should go away.

5 So, it was left that I would make a formal demand
6 on them for a specific settlement, compromise figure, which I
7 did in November; and then I was told by their counsel, well,
8 the board of directors will have to consider this.

9 So, the board had a meeting on December 7th and
10 the minutes of that meeting are in an exhibit to the
11 opposition. They had a meeting on December 7th and they
12 characterized the settlement proposal as outrageous and then
13 discussed bankruptcy and said, if there's a bankruptcy, it
14 will be up to the trustee to decide whether or not to
15 continue the litigation.

16 Of course, it's well known that shareholders lose
17 standing to bring a derivative claim once the company goes
18 into bankruptcy because you now have an independent trustee
19 in charge of the affairs of the company rather than a board
20 which was controlled by people that I was suing for the
21 wrongdoing that they did to this company.

22 And sure enough, they decided to put the company
23 into bankruptcy; and I think ten days after that meeting,
24 the company was put into bankruptcy. I would say a primary
25 purpose of the bankruptcy at that time was to attempt to

1 avoid liability in a derivative case which is exactly what
2 they will achieve if this settlement is approved.

3 So, they have transferred the patents to the
4 company, offloaded litigation expenses to the company to the
5 tune of close to a million dollars. The company has run out
6 of money to continue paying the legal fees and then they put
7 the company into bankruptcy so they can conveniently take
8 the patents back. They own all the claims now or will own
9 all the claims if this settlement is approved that Equaphor
10 has spent a million dollars on, and they walk away scot-free,
11 and I think it's just an abuse of the bankruptcy process.

12 It has been abuse of this company for them to do
13 these things to the company and then walk away with a
14 complete release.

15 Thank you.

16 THE COURT: Okay. Let me hear from Carotex.

17 MR. SWAN: Good morning, Your Honor. David Swan
18 for Carotex. I'll take a step back, I suppose.

19 Very early in this bankruptcy case, Carotex and
20 ECS filed a motion for relief from stay so that the Southern
21 District of New York could complete claim construction in
22 the patent litigation and everyone agreed to have that claim
23 determined where it's pending, not here but in the Southern
24 District of New York. The stay was extended, however, twice
25 because we were told that Kobayashi required the stay to be

1 continued as part of this offer.

2 So, we're here today to, number one, introduce
3 evidence to make a prima facie showing of the claim, not to
4 prove the claim but to prove that we're creditors with
5 substantial claims.

6 The trustee does not get the benefit today of
7 pretending that Carotex and ECS are not creditors. The
8 trustee cannot, as the motion says, consider only the
9 interests of scheduled, undisputed claims and how far the
10 settlement goes to pay scheduled, undisputed claims.

11 It's terribly ironic that because the trustee at
12 the demand of the buyer has opposed the stay relief to
13 liquidate claims that we don't know exactly what the extent
14 of the claims are.

15 Second, as to the sale, we're interested in hearing
16 evidence from the trustee regarding his diligence and we will
17 challenge his judgment that this deal is in the best interest
18 of the estate.

19 There are two, as you've heard, generally two
20 aspects to this transaction. There's the patent sale piece
21 and then the releases. I guess I could say that if it was
22 just the patents that were being sold for \$250,000 and it was
23 a straight asset transaction with no releases, we probably
24 wouldn't be here objecting.

25 There appears to have been little marketing, no

1 real sale process or valuation of the patents; but
2 nonetheless, \$250,000 might be fair consideration if it was
3 just the patents. But the problem is the releases from the
4 estate, causes of action. They're not really disclosed in
5 the motion itself. They're found in section eight of the
6 asset purchase agreement and the released parties include
7 Kobayashi, the buyer, of course, but then also Mr. Dechman,
8 Mr. Fiore, Monitoring Technology, LLC, Molly Hale, J.B.
9 Doherty, Edward Spiva. All of these parties are getting
10 released from the estate and six of the seven of them aren't
11 paying any consideration at all.

12 The release covers all of the causes of action,
13 known and unknown, including Chapter 5 claims. So, that
14 would include fraudulent transfers. It would include the
15 preferences.

16 Again, these are not explained in the motion and
17 the releases are not disclosed in the motion. They're found
18 in the asset purchase agreement.

19 There's also a separate release which we need to
20 get into for Stein Sperling which received a 249,000-dollar
21 preference. That one is explained in the sale motion; but
22 like Dechman, Monitoring Technology and the others, Stein
23 Sperling is not paying any settlement consideration for its
24 release. In fact, it's getting its claims, unsecured claims
25 paid in full.

1 But again, back to the fraudulent transfers. It's
2 what we think is the estate's major asset. The framework was
3 laid out in the bankruptcy schedules but the color of it or
4 the meat to the bones was laid out in the shareholders' sale
5 objection.

6 On September 30, 2009, Equaphor, Kobayashi,
7 Monitoring Technology and so forth, the Dechman enterprise,
8 undertook a series of transactions to take Equaphor from an
9 eight-million-dollar revenue business to effectively zero and
10 to give away at least \$10 million in business assets to
11 insiders and also to give away its remaining cash and as a
12 result they acquired the patents and the patents' litigation
13 without having any assets to satisfy any sort of judgment my
14 client could get.

15 So, what this transaction really is for today, in
16 our view, is a cheap settlement designed as a sale. And how
17 do we know that there's real value in the Chapter 5 and the
18 other causes of action?

19 There is here today a firm that's willing to serve
20 as special litigation counsel on a contingency and no costs
21 to the estate.

22 The only explanation from the trustee in the motion
23 for settling these claims is that the purchaser was unwilling
24 to separate the claims from the other assets that are being
25 purchased and we heard more about that in the opening. But

1 I think we need to hear more from the trustee about what
2 diligence was done regarding the Monitoring Technology sale;
3 what diligence was done regarding the five-million-dollar
4 liquidating dividend; what diligence was done regarding the
5 estate's acquisition of these patents for \$3.5 million from
6 Kobayashi; what level of investigation was done regarding
7 these transactions. Why are these transactions in the best
8 interest of the estate and why is the buyer, the insider,
9 entitled to a good-faith finding? Basically, how does this
10 transaction satisfy Rule 9019? These are the issues that we
11 are prepared to examine or cross examine today and challenge
12 the trustee's evidence.

13 THE COURT: Mr. Jones.

14 MR. ADAMS: Excuse me, Your Honor.

15 THE COURT: Yes, sir.

16 MR. ADAMS: This is Thad Adams in Charlotte. I
17 wonder if I might take just maybe about 30 seconds to explain
18 one particular issue that has specific relevance to the
19 patent case.

20 I'm counsel for Carotex in the New York action.
21 There's been a couple of references to some letters and I
22 think it might be helpful to have a very brief explanation of
23 why those letters played a role in this.

24 The letters were sent out by Stein Sperling. There
25 are 12 in all, and they were sent at a time when Carotex and

1 ECS were competing directly with Kobayashi and Monitoring
2 Technology for the sale of equipment to some very large
3 paper companies.

4 Clearly a patent owner has a right to send out
5 properly worded threats of infringement and if that is all
6 that had happened there would be no objection from Carotex.
7 We would have been willing to simply address the matter as
8 was.

9 However, the letters that were sent out accused
10 Carotex of patent infringement; and in fact, Carotex had been
11 a licensee under these patents since the early 2000s.

12 The only claim Kobayashi would have conceivably
13 had against Carotex would have been for royalties; and in
14 fact, the hundred thousand dollars that the trustee
15 referenced is a judgment that the court entered because of a
16 minimum royalty payment contained in Kobayashi's - in the
17 license agreement.

18 So, we had on the one hand Kobayashi telling the
19 court in New York that we were a licensee and were therefore
20 obligated to pay the 24,000-dollar minimum annual royalty
21 and at the very same time they were sending out letters to
22 our customers telling them that we were patent infringers.

23 It was worse than that though because the demands
24 that were made in those letters were totally outrageous.
25 They demanded companies like Kimberly Clarke, Procter

1 Gamble and many others, similarly large companies, to
2 accumulate millions of pages of documents and records and to
3 account for all the equipment that they had purchased from
4 Carotex going back into the 1990s, far beyond any conceivable
5 statute of limitations that could have resulted in liability
6 to these companies even if we had not been a licensee, and
7 that clearly is way outside the bounds of a patentee's right
8 to give notice and in fact a claim of infringement to
9 customers.

10 Furthermore, these were not simply customers of
11 Carotex that Carotex was competing with Kobayashi for
12 business with but in fact these were customers of Carotex
13 going back as far as ten and 12 years that had substantial
14 relationships with Carotex, and those letters had a
15 devastating effect on Carotex and ECS' business.

16 Your Honor, that's all I wanted to say, really. I
17 just wanted to clarify to some extent the characterization
18 that Mr. McCarthy made regarding those letters. I'm sure,
19 as he said, he hadn't seen them; and so, he had no way of
20 knowing the basis on which we asserted those claims. So,
21 that's all I have to say, Your Honor.

22 THE COURT: Okay. Mr. Jones.

23 MR. JONES: Thank you, Your Honor. I'm here on
24 behalf of my firm, Whiteford Taylor & Preston, which was
25 prepetition corporate counsel to the debtor and also handled

1 some litigation, as was represented, defending in the
2 derivative action.

3 We filed a limited objection, raising two points,
4 and my partners up in Baltimore have been working with the
5 trustee and counsel for the purchaser to work out a deal.

6 Mr. McCarthy accurately represented the terms of
7 the arrangement that we've agreed to, subject to seeing the
8 language of the release that he mentioned on the record.

9 So, with that, Your Honor, that resolves our
10 limited objection to the sale motion and I wanted to let
11 the court know that we are here to represent that ours is
12 withdrawn and no opposition.

13 THE COURT: Okay. Thank you.

14 MR. REYNOLDS: Your Honor, may I just address the
15 court briefly?

16 THE COURT: Yes, you may, Mr. Reynolds.

17 MR. JONES: Your Honor, I have a matter on Judge
18 Mayer's docket that's supposed to be continued. It's at
19 11:00. If I might beg the court's indulgence to go upstairs.

20 THE COURT: Certainly.

21 MR. JONES: Thank you.

22 MR. REYNOLDS: Thank you, Your Honor. James
23 Reynolds on behalf of Kobayashi Ventures, LLC.

24 I won't rehash all of the issues that Mr. McCarthy
25 has raised. I just wanted to at one point just clarify a

1 little bit the record for Your Honor and then explain briefly
2 why the benefit of this offer justifies the approval of the
3 motion.

4 First off, if the court approves this settlement,
5 the claims that are going to go away are Kobayashi's claim in
6 the amount of \$513,000; MTLLC's claim in the amount of
7 approximately \$30,000; the indemnification claims of several
8 individuals. Among them are James Dechman, John Fiore, Ed
9 Spiva, J.B. Doherty and Molly Hale. If the settlement is
10 approved, those claims would go away.

11 Another significant benefit to the trustee that I
12 don't think can be ignored by this court and was touched upon
13 by counsel for Carotex is that Kobayashi under this
14 settlement is assuming the reasonable costs of the trustee to
15 litigate the claim against Equaphor up in New York; and as
16 the court has heard just a little bit from the opening
17 arguments, that has the potential of being a very significant
18 administrative claim that if this settlement is not approved
19 the trustee is going to have to assume.

20 We have the Markman hearings coming up. That is
21 what would be heard next up in New York, and the bankruptcy
22 estate does not have sufficient funds to appropriately
23 litigate the validity of the patents which is one of the
24 assets of the case.

25 If the settlement is approved, the trustee is not

1 going to have to come out of pocket for any costs to
2 determine what if any claim Carotex has against the debtor in
3 this case.

4 So, the trustee will have the \$250,000 on top of
5 the additional funds that he has in the case. He's not
6 going to have to expend administrative expenses to litigate
7 up in New York. We will be assuming those expenses.

8 I think most important, Your Honor, is no one.
9 We're the only ones that have come forward and offered money.
10 No one else has offered money. What Carotex is offering
11 and what the Series F shareholders are offering is all the
12 risks for the trustee and administrative expenses that in all
13 likelihood will swamp whatever recovery, whatever funds the
14 bankruptcy estate has, and I just don't think the court can
15 ignore that issue, on top of the fact that there simply is no
16 one else interested in making a bid for the assets which
17 makes sense since the values of the assets are at issue and
18 are subject to the liquidation up in New York.

19 Finally, Your Honor, I don't think the court can
20 ignore the fact that of the Series F shareholders that are
21 involved, Monitoring Technology, LLC currently owns 83
22 percent of those shares and the derivative shareholders, the
23 remaining derivative shareholders own 17 percent. So, who
24 would benefit from the derivative shareholders' lawsuit going
25 forward when Monitoring Technology has 83 percent of those

1 shares?

2 Your Honor, based on all the circumstances, the
3 sale is justified and we ask that the court approve it.

4 THE COURT: Okay. Mr. McCarthy, did you want to put
5 on any evidence?

6 MR. MCCARTHY: Your Honor, I can testify as to what
7 I presented in my argument or I can make a proffer and ask
8 opposing counsel if they'll accept my proffer.

9 The issue before the court, of course, is not
10 some of the details of the patent litigation or the
11 derivative suit but whether the trustee has reasonably looked
12 into things and exercised its judgment; and I'm happy to get
13 on the stand and say again under oath what I said earlier.

14 THE COURT: Well, I don't tell lawyers how to try
15 their case.

16 MR. MCCARTHY: Well, okay. I'm making a proffer and
17 I'm asking opposing counsel if they'll accept my proffer. If
18 they won't then I'll get on the stand and I'll say under oath
19 what I said in my opening statement.

20 MR. SWAN: So, your opening statement was your
21 proffer?

22 MR. MCCARTHY: Yes.

23 MR. SWAN: And we can cross examine? Is that what
24 you're suggesting?

25 MR. MCCARTHY: Yes.

1 MR. SWAN: Okay.

2 MR. SHAPIRO: It's agreeable with me, Your Honor.

3 THE COURT: Okay. Well, then I'll accept the
4 proffer as your direct testimony. If you will be sworn,
5 counsel can cross examine.

6 (Witness sworn.)

7 MR. MISKEN: Your Honor, I have some exhibits that
8 I'll be referencing I could hand up.

9 THE COURT: Okay.

10 (Documents handed to the court.)

11 (Pause.)

12 MR. MISKEN: May I proceed, Your Honor?

13 THE COURT: Yes, you may.

14 Whereupon,

15 KEVIN MCCARTHY

16 was called as a witness and having been first duly sworn,
17 was examined and testified as follows:

18 CROSS EXAMINATION

19 BY MR. MISKEN:

20 Q Good morning, Mr. McCarthy. Can you please state
21 your name and address for the record, please?

22 A Kevin McCarthy and my business address is 1751
23 Pinnacle Drive, Suite 1115, McLean, Virginia.

24 Q Can you please turn to Exhibit 2 in the binder?
25 Can you identify this document for the court?

1 A Yes. This is the agreement that I'm asking the
2 court to approve today.

3 MR. MISKEN: Your Honor, I move the admission of
4 Exhibit 2 into evidence.

5 THE COURT: It's admitted.

6 (Carotex's Exhibit No. 2
7 was received in evidence.)

8 BY MR. MISKEN:

9 **Q If you could turn to the second page of that**
10 **exhibit as marked CAR0009 and in particular to paragraph**
11 **1-A. You propose to sell, among other things, all of the**
12 **debtor's patents; correct?**

13 A All the debtor's what?

14 **Q All the debtor's patents?**

15 A Yes.

16 **Q And what have you done to determine the value of**
17 **those patents?**

18 A Well, I talked to Jeff Schwaber at Stein Sperling.
19 I talked to Joe Parisi who's here in the courtroom today,
20 who was helping the debtor with the Markman matter. And
21 mostly in the beginning, I talked to them about how can we
22 go forward with the patent litigation? And I was set to hire
23 them but what became very clear early on to me was that the
24 expense involved would be a deterrent to pursuing the
25 patents.

1 So, although my sense was that they felt that the
2 patents were well worth pursuing, my other sense was that -
3 oh, and I also talked to, I think it was, Mr. Fletcher of
4 LeClair Ryan. I talked to him a bit, as well, and I heard
5 pretty much the same thing, that, you know, gee, they had -
6 they had unpaid fees and it was going to - the Markman
7 hearing was important but things were very - it was going t
8 get very expensive and, you know, of course I knew what I
9 had. I had about \$40,000 at that point because I hadn't
10 received one of the state tax refunds.

11 So, when I started to look into pursuing the
12 patents on the theory that they were worth whatever the
13 litigation would prove them to be worth, I was met with the
14 response that I described, that I didn't, you know, I didn't
15 really have enough money to pursue it.

16 And so, I found myself kind of up in the air about
17 how am I going to realize the value of these patents,
18 whatever the value is?

19 And then, I talked to Carotex's attorney, as well,
20 and Mr. Adams made it very clear that he didn't have any
21 interest in even paying sort of a settlement ransom to the
22 estate, that his client's position was the patents were not
23 worth very much.

24 **Q Besides Mr. Adams, I think you mentioned Jeff**
25 **Schwaber, Joe Parisi and Mr. Fletcher. Are all those**

1 individuals either getting a release or getting their claims
2 paid in full in this bankruptcy case or as a result of -

3 A Well, they are now. They weren't then.

4 Q As a result of the motion that you filed with the
5 court?

6 A Yes.

7 Q Did you determine what the values of those patents
8 are, just the patents?

9 A No. I did not get that far because of what I
10 already said.

11 Q I believe in your opening statement you mentioned
12 you had an offer from Papertech to purchase the patents for
13 \$64,000?

14 A Yeah. Papertech sent me a proposal to buy the
15 patents for \$60,000. I'm not sure how they found out about
16 this. They are a licensee of the patents and apparently it's
17 a small group. So, they may have just been aware of it by
18 virtue of being a licensee.

19 But yes, they offered 60 and I let them know -
20 when I made my deal, I let Tom Shapiro who represents the
21 shareholders know the outline of the deal as soon as it was
22 made and before this agreement was hammered out; and I let I
23 think David Swan, your partner, know the outline of the deal,
24 and I let Papertech's attorney know the outline of the deal,
25 as well. Again, that was before the agreement was hammered

1 out because those were the parties who had expressed an
2 interest, coming from one direction or another, Papertech
3 being the offer to pay \$60,000. They never increased that
4 offer.

5 **Q You had two offers then for the purchase of the**
6 **patents; correct?**

7 A Right. The deal that started out at 50,000 and
8 became the deal that we have today from Kobayashi and the
9 offer from Papertech to pay 60,000.

10 **Q Did Papertech's offer include releases similar to**
11 **Kobayashi's offer?**

12 A No.

13 **Q So, Papertech's deal was just for the patents?**

14 A Correct.

15 **Q And did you do anything to conduct an auction for**
16 **just the patents?**

17 A Well, at one point, I thought I was pursuing that
18 when I got Kobayashi to separate how much it was willing to
19 pay for the patents versus the shareholders' derivative suit
20 and that was \$40,000 for the former, the patent suit, \$10,000
21 for the shareholders' derivative suit, and that was at Tom
22 Shapiro's suggestion which as I said was a wise suggestion
23 but Kobayashi didn't stick with that.

24 I have to say, I was looking for a way to try to
25 resolve what was a messy case on a scale that at least got

1 something to the various interests; and so, I probably am the
2 one who proposed to put everything together myself. But
3 certainly, there came a point where I couldn't separate it;
4 and Kobayashi said, if we're going to pay this money there's
5 got to be these releases, as well.

6 Q I think in your opening statement you mentioned
7 that if you didn't accept Kobayashi's offer that you would
8 only have \$40,000 to liquidate the claim, Carotex's claim up
9 in New York; correct?

10 A Right. I actually had 48,000 because -

11 Q Forty-eight thousand. If you would have accepted
12 Papertech's, you would have had 64,000 additional dollars?

13 A Sixty.

14 Q Plus you would still have the potential preference
15 actions and fraudulent transfer actions; correct?

16 A Well, wait a minute. Papertech was offering to -
17 they were offering to buy the patents, not to pursue them.
18 I mean, I wouldn't have kept them for the estate.

19 Q Right. Carotex would still have to liquidate its
20 claim; correct?

21 A Right.

22 Q If you would have accepted Papertech's offer -

23 A Oh, to deal with their claim?

24 Q To deal with the claim; correct.

25 A Yes; pro rata with the law firm claims.

1 Q If you look at paragraph 1-A, you also propose to
2 sell all past, present or future causes of action,
3 infringement claims and enforcement rights relating to
4 patents; correct?

5 A You're on page three?

6 Q Yes. Same page. Paragraph 1-A, CAR0009.

7 A Oh, nine. Okay.

8 Q So, you are proposing to sell past, present and
9 future causes of action, infringement claims and enforcement
10 rights relating to the patents?

11 A Right. Whatever it says; right.

12 Q And what have you done to determine the value of
13 those causes of actions, infringement claims and enforcement
14 rights?

15 A What I've already described. To me, patent rights
16 were everything as described in this paragraph.

17 Q Do any of those claims exist or are you aware of
18 any of those claims?

19 A Well, whatever is embraced within the debtor's
20 patent - the intellectual property of the patent rights that
21 it owns.

22 Q Have you done any analysis to determine if any
23 claims exist?

24 A Not separately from what I've already described.
25 My understanding would be that all claims arising out of its

1 patent rights are included within this, and I already
2 described how I talked to attorneys and started down one road
3 and ended up going down another road as a result of what I
4 was told.

5 Q You're not aware of any claims that would fall
6 under that asset?

7 A Not separately from the patent rights.

8 Q And who did you talk to to determine whether those
9 claims existed?

10 A Are you distinguishing between claims and patent
11 rights? I am ignorant of patent law and I would have assumed
12 that any claims were embraced within the debtor's ownership
13 of the patents and if I were to sell the patents and
14 everything that goes with it, including, claims would go with
15 it, too.

16 Q And what I'm asking is, did you do any analysis to
17 determine if there were in fact any claims?

18 A Just what I've described.

19 THE COURT: Mr. Miskin, I hate to do this but I need
20 to take just a five-minute recess and we'll resume.

21 (Whereupon, a recess was taken.)

22 THE COURT: Okay, Mr. Miskin.

23 MR. MISKEN: Thank you, Your Honor.

24 BY MR. MISKEN:

25 Q Mr. McCarthy, we're still on Exhibit 2 and also

1 paragraph 1-A, that same paragraph. In that paragraph, you
2 propose to sell the trustee's and the debtor's interest in
3 any claim or causes of action against Carotex and/or Event
4 Capture and the patent litigation; is that correct?

5 A Yes.

6 Q And do you know what the face value of those
7 claims are?

8 A I can't add to what I have already said. I can't
9 put a number on it; no.

10 Q Do you know what the value of those claims are?

11 A No.

12 Q As part of the purchase price, do you know what
13 value, what portion of the purchase price is allotted to
14 those causes of action?

15 A Well, it started out at 80 percent and it became
16 part of a global deal.

17 Q Have you done any analysis to determine the
18 merits of those claims or causes of action?

19 A Talked to the attorneys for Equaphor. Talked to
20 Thad Adams, the attorney for Carotex.

21 Q Have you reviewed any documents?

22 A In connection with the patent litigation, I would
23 say, no. I relied solely on my conversations with the
24 attorneys involved because I knew I wasn't going to be able
25 to understand anything on my own.

1 Q Have you considered settling those claims against
2 Carotex and Event Capture?

3 A Oh, I asked. Before this became the kind of deal
4 it is now, I asked Mr. Adams if he wanted to buy the patents,
5 and I was told -

6 Q I'm not talking about the patents. I'm talking
7 about the causes of action. Has there been any consideration
8 in settling the New York litigation with Carotex or Event
9 Capture?

10 A In my mind, they're one and the same, the patent
11 rights and the New York litigation.

12 Q Well, in the next sentence of paragraph 1-A, it
13 states that the claims specifically include any claims of
14 the debtor against Carotex and/or Event Capture for attorney
15 fees, lost profits of potential sale of the debtor's Smart
16 Advisor product and any reduced enterprise value resulting
17 from lost sales and profits of the Smart Advisor product. Do
18 you know what the face value of the attorney
19 fees portion of that claim is?

20 A No.

21 Q Do you know what the face value of lost profits,
22 potential sale portion of that claim is?

23 A I was told that was a weak claim. It was one
24 originally to be left behind in the estate because there was
25 an opinion by Stein Sperling that that was unassignable; and

1 then Stein Sperling changed its mind, and it was not a claim
2 that I was very interested in anyway because I was told it
3 was weak. And so, we ended up including it in the package.

4 Q And did Stein Sperling tell you that that claim was
5 weak?

6 A I may have heard that from Jim Dechman.

7 Q You may? You don't know if you did?

8 A I think I did. I think I heard it from Jim
9 Dechman who obviously had been in touch with Stein Sperling.

10 Q Is there anybody else that you would have heard
11 that from?

12 A I may have heard it from Thad Adams, as well, but
13 certainly any - any time I raised the possibility of selling
14 anything of what I owned against Carotex or settling what I
15 owned against Carotex, I was rebuffed and told that the
16 patents were of no value. So, you know, they were not
17 willing to pay.

18 Q So, what is the face value of the reduced
19 enterprise value portion of that claim against Carotex, if
20 you know?

21 A Isn't that the one you just asked me about?

22 Q There are two different parts: Lost profits of
23 potential sales of the debtor's Smart Advisor product, that's
24 what I just asked about, and I subsequently asked, and any
25 reduced enterprise value resulting from lost sales and

1 **profits. Is that different than the first portion?**

2 A At this point, I don't remember. They may be
3 different ways of saying the same thing and it may be the
4 answer I gave you and if they're not the answer I gave you
5 earlier probably was intended to refer to the reduced
6 enterprise value.

7 I know what that - basically that has to do with:
8 You guys have been selling stuff and charging full value.
9 You were supposed to have been giving us 5 percent; and so,
10 you've been - you know, you've been making more money than
11 you should have and we've been losing money that we should
12 have been receiving.

13 There was a 5-percent, I believe it was a royalty
14 fee, that was supposed to be paid or at least our position,
15 Equaphor's position was it was supposed to be paid and
16 resulted in both lost profits to Equaphor and a reduction of
17 the value of Equaphor's business.

18 **Q Is there any claim against Carotex and/or Event**
19 **Capture that you know of that has merit? I believe you**
20 **testified that this portion of the claims was weak.**

21 A Certainly the attorneys felt that the patent
22 claims overall had. At least I believe they felt they had
23 merit although they were somewhat circumspect. Apparently
24 patent litigation is very complicated and each side has a
25 different view of how broad the patent is and that involves

1 the construction claim process that we heard about earlier
2 and the Markman hearing that plays a role in that.

3 So, what I was told was, you have to sort of take
4 it one step at a time, and it's really expensive and if we
5 win we get a lot of money because Carotex intentionally did
6 some things which has I believe a treble damage component and
7 an award if the patent was violated.

8 **Q So, what's the value of those claims then?**

9 A I can't answer other than what I have said before.
10 The attorneys felt the claims were worth pursuing. Nobody
11 put a number on it for it.

12 **Q And what attorneys are you talking about?**

13 A Jeff Schwaber at Stein Sperling.

14 **Q Those are the attorneys that are getting released**
15 **under your motion or under the asset purchase agreement?**

16 A And Bob Fletcher at LeClair Ryan and Joe Parisi of
17 his firm.

18 **Q I think in paragraph 1-A, you also propose to sell**
19 **causes of action that may be filed in the future against the**
20 **debtor's current or former shareholders and/or directors.**
21 **What are those claims that you're selling?**

22 A Where are you? Oh, okay.

23 **Q It's the next sentence, Sale of assets shall**
24 **further include but not be limited to any and all claims**
25 **or causes of action whether such claims or causes of action**

1 have been filed or may in the future be filed that the debtor
2 may have against Carotex as well as those that the debtor may
3 have against the debtor's current or former shareholders
4 and/or directors. What are those causes of action that
5 you're selling?

6 A Well, I think that is any claims I have against
7 the shareholders or directors which are currently embodied in
8 the shareholder derivative suit which is addressed elsewhere
9 in the agreement, as well. I think that was a throw-in to -

10 Q Is that all, just the shareholder derivative suit,
11 or are there any other causes of action?

12 A Well, does it say directors? I think it's just the
13 shareholder derivative suit that's being referred to
14 indirectly in this phrase.

15 Q And did you analyze the merits of the shareholder
16 derivative suit?

17 A Well, I did the best I could.

18 Q What did you do?

19 A I read the complaint. I talked to Tom Shapiro,
20 kept him apprised of what was going on and what my thinking
21 was, and I made the deal, what the outline of the deal was.

22 I met with Jim Dechman and John Fiore for over
23 three hours one afternoon and they went through what Tom
24 Shapiro referred to as the dog and pony show with me which
25 was a pretty detailed presentation and in my mind a pretty

1 detailed rebuttal of some of the main allegations in the
2 derivative suit; and you know, I came away from it with a
3 different mindset about the derivative suit, and what I said
4 in my proffer was, gee, there is a reasonable basis for
5 concluding that this could be lost.

6 **Q Did you review any documents that supported that**
7 **shareholder derivative suit or any of the claims raised**
8 **therein?**

9 A Well, I read the complaint. The complaint refers
10 to the master services agreement. I know at one point, I got
11 that and looked at it. I don't know that I read that in
12 detail. I think I looked at parts of it.

13 **Q Was the sale incentive plan a separate document?**

14 A I think that was part of the master services
15 agreement but my knowledge of the sale incentive plan and the
16 master services agreement was very much based on the
17 descriptions of it that were contained in the complaint in
18 the derivative shareholder suit and the dog and pony
19 presentation that Jim Dechman and John Fiore presented.

20 **Q Are there any other documents that you reviewed in**
21 **order to determine the merits of the shareholder derivative**
22 **suit or any other type of action that could be brought**
23 **against the current or former shareholders and/or directors?**

24 A I can't think of any documents. I did talk to two
25 of the directors who are defendants in the suit and they're

1 actually in the courtroom today, J.B. Doherty and Ed Spiva.

2 **Q Did you talk to anybody who is not getting the**
3 **release under the motion or asset purchase agreement?**

4 A Well, I talked to Tom Shapiro on a number of
5 occasions and he was representing the plaintiffs in that
6 case. He would tell me things that I thought I needed to
7 look into and I would look into them as best I could.

8 **Q And what did you do to look into those?**

9 A I had a number of conversations with Dechman and
10 Fiore but the main one was what I mentioned earlier, the
11 three-plus-hour one in my office on -

12 **Q So, is it fair to say you're just taking the word**
13 **of Mr. Dechman and Mr. Fiore as to the merits of these causes**
14 **of action?**

15 A I'm certainly taking their word that there's a
16 reasonable explanation or an explanation that does not appear
17 to be unreasonable to respond to the allegations and the two
18 directors who were on the board in 07 and I think 09 as
19 well that supported their view of the world; but they are
20 getting a release, as well, or -

21 **Q Are there any directors of the debtor that didn't**
22 **approve any of these transactions that you talked to? Were**
23 **there any directors that dissented to the bankruptcy filing**
24 **or the purchase of the patents?**

25 A Right. There was a fellow by the name of Evans who

1 apparently abstained but then later, according to Dechman who
2 sent me an e-mail - actually, he sent it to me last night
3 but he had said it to me earlier that Mr. Evans abstained
4 but later said that he abstained from approving the deals in
5 07 because there was a rush and he didn't feel like he had
6 enough time to approve it but later on he believed that the
7 deal was okay.

8 **Q Is Mr. Evans getting a release under the asset**
9 **purchase agreement?**

10 A I'm not sure. If he's one of the defendants, he
11 would be.

12 **Q Were there any directors that voted against any of**
13 **the transactions that are -**

14 A I think there was only one who voted against it
15 and that was Harry Kaufman, and I did not talk to him.
16 Again, all of my conversations with people supportive of
17 the shareholder derivative suit were with Tom Shapiro.

18 **Q In paragraph 1-A - we're still there - it states**
19 **that The purchaser agrees that it will not initiate a**
20 **lawsuit against the debtor's current or former shareholders**
21 **and/or directors based upon claims purchased in this**
22 **section. What does that mean?**

23 A Right. There is a lot of distrust apparently
24 between the Dechman-Fiore camp and the George-and-others
25 camp; and Dechman and Fiore expressed a concern that

1 notwithstanding the settlement of the derivative suit that
2 Harry George would find a way to file additional claims
3 against them in some other fashion, and Dechman and Fiore
4 felt that these claims were not meritorious and that the
5 debtor itself might have claims and they might have claims
6 against Harry George. And so, he wanted to be able to
7 protect themselves by, if necessary, saying, if you sue us,
8 we're going to sue you or if you threaten to sue us, you
9 know, we're going to threaten to sue you.

10 I, of course, was trying to put an end to anything
11 that had to do with the debtor; and so, I agreed that they
12 could have any claims that the debtor might have against
13 Harry George but I did not want them to use it offensively
14 because I was trying to do what I could, even though the
15 shareholders didn't want me to, you know, to keep the
16 shareholders from getting sued. And so, this is what we came
17 up with, defensive use of potential claims by the debtor
18 against the derivative shareholders.

19 **Q At the time that the debtor purchased the patents,**
20 **2009, who were the debtor's board of directors?**

21 A Well, I have this in my notes. J.B. Doherty, Ed
22 Spiva, I believe Molly Hale who works for Dechman and Fiore,
23 and maybe Harry Kaufman.

24 **Q Was Mr. Dechman on the board?**

25 A He was on the board for a while. I'm not sure he

1 was on - actually, Fiore was on the board for a while, too.

2 I'm not sure of the precise makeup of the board in 09. I

3 think there were up to five of the people that I described.

4 **Q What is Mr. Dechman's relationship with Kobayashi?**

5 A Well, he controls Kobayashi along with John Fiore.

6 They own most of Kobayashi. I don't think they own the

7 entire thing. I think they might own 80 percent of it.

8 **Q What is Mr. Dechman and John Fiore's relationship**
9 **with Monitoring Technology?**

10 A They also control Monitoring Technology. They may
11 own that in its entirety. I'm not certain.

12 **Q You mentioned Molly Hale was on the board of**
13 **directors. Who is Molly Hale?**

14 A She works for one of those companies that Dechman
15 and Fiore control. She seems like the accounting person,
16 the controller, that kind of thing.

17 **Q Do you know when she became a board member of the**
18 **debtor?**

19 A I think that was in 09.

20 **Q Do you know when?**

21 A She was on the board when the transactions in 09
22 were approved and I think they were approved in July of 09.

23 **Q Do you know if she was appointed to the board for**
24 **the sole purpose of the vote to approve the purchase of the**
25 **patents?**

1 A I don't know that.

2 Q So, you don't know why she became a member of the
3 debtor's board of directors?

4 A No.

5 Q Have you seen any documents evidencing her appoint-
6 ment to the board?

7 A No, unless they're in the minutes attached to the
8 opposition filed by the shareholders.

9 Q Turn to paragraph 8-A. It is Bates stamped
10 CAR00015; and 8-A is titled, Releases and Covenant not to
11 Sue.

12 A Oh, page 15?

13 Q Yes; 15.

14 A Okay.

15 Q In paragraph 8-A, you propose to release the
16 purchaser, which is Kobayashi, James Dechman, John Fiore,
17 Monitoring Technology, LLC, Molly Hale, J.B. Doherty and
18 Edward C. Spiva of all claims, demands and causes of action
19 that the trustee, debtor or the bankruptcy estate may have
20 against them, including claims under Chapter 5 of the
21 Bankruptcy Code.

22 So, you propose to release the debtor's board of
23 directors from any liability whatsoever; correct?

24 A Right.

25 Q And you also propose to release Monitoring

1 **Technology and Kobayashi from any liability whatsoever;**
2 **correct?**

3 A Correct.

4 Q **Have you evaluated any potential causes of action**
5 **against these released parties arising under Chapter 5 of the**
6 **Bankruptcy Code?**

7 A Well, the statement of financial affairs discloses
8 large payments to I think Monitoring Technology, and I have
9 looked into what the basis of those payments were. For
10 example, there was something like \$900,000. I don't know.
11 There was some large amount of receivables that apparently
12 came in to the debtor and were paid over to the - we'll say,
13 Monitoring Technology.

14 I remember looking at the agreement and asking for
15 the agreement that supported that event, that justified that
16 transaction, because it was explained to me by Mr. Dechman
17 that under the sale agreement that was approved in 09, the
18 receivables that were then due to Equaphor were being sold
19 along with the business of Equaphor that wasn't being sold to
20 Cognex, being sold to Monitoring Technology.

21 I looked at that agreement, you know. It had an
22 appendix to it and had account receivables on it; and I
23 said, okay, that's supported by the contract.

24 I know at the meeting of creditors I asked for
25 balance sheets because I was wondering then, do I have a

1 fraudulent conveyance action? If so, I need to if there's
2
3 some evidence of insolvency. I think I got those and I think
4 I looked at them, you know, just with my simplistic lawyer's
5 evaluation of insolvency. I looked at whether there was
6 equity or not equity in the entities and it looked like there
7 was, if I recall correctly.

8 So, you know, I looked into it to that minor extent
9 but mostly I determined that the payments that were made were
10 in accordance with the agreement that was made or that was
11 approved by the board of directors; and if I recall right,
12 looking at the balance sheets, you know, it really was true
13 that things went downhill after a certain point but there was
14 money in the company up until that point and that the
15 litigation was the draining factor as to why the company
16 ended up with not enough money.

17 So, I concluded that there could be claims there
18 but they would be very expensive claims to pursue to try to
19 establish insolvency and all of the other things that go into
20 a 548 kind of claim.

21 So, to that extent, I looked into them but they
22 got rolled into the overall package that had other
23 attractions for me.

24 **Q So, I think what you just testified to is that you**
25 **looked at the face of the claim? You looked at the contract,**

1 saw that the payment matched the contract and that was the
2 extent of your analysis?

3 A Well, I wanted to determine that much for sure; but
4 remember, as I looked into the derivative suit, I was also
5 looking into, you know, well, what do I think about this
6 derivative suit?

7 I mean, it is not maybe the same as a derivative
8 suit but it kind of lines up with a derivative suit. If
9 something bad is happening and payments are made, you know,
10 that sounds more like maybe breach of fiduciary duty and a
11 fraudulent conveyance. If everything was approved and
12 payments were made then there's certainly no bad intent, and
13 I think you're into reasonably equivalent value and
14 insolvency and things like that.

15 So, there was some overlap with my looking, in my
16 analysis of the potential there with my analysis of the
17 valuation of the derivative suit.

18 Q And what did you look at to determine that the
19 debtor received reasonably equivalent value with these
20 transactions that are in question?

21 A Well, there was a contract that was approved by
22 the board and the payments were made in accordance with that
23 contract.

24 Q What board? The debtor's board?

25 A Yes.

1 **Q Did you look at any documents showing the value of**
2 **these assets that were transferred?**

3 A As I mentioned, I read the derivative suit
4 complaint which was very long and I read it in detail at
5 least once and I read through it more than once and that has
6 a pretty detailed explanation of the income and why the
7 shareholders in the derivative suit think that the assets
8 were more valuable than what the debtor sold them for.

9 **Q Then what you're testifying to is that you read the**
10 **derivative suit complaint, you talked to Mr. Dechman and Mr.**
11 **Fiore for about three hours and you looked at the contract**
12 **and the payment history and that was the extent of your**
13 **analysis; is that correct?**

14 A Talked to Tom Shapiro about the derivative suit,
15 looked at balance sheets, asked for a schedule of all the
16 payments that were made during the one year period, had an
17 additional conversation over the phone where I went through
18 all of it although there I was - I was looking mostly at
19 the law firm payments. And that's all I can remember right
20 now.

21 **Q If the estate were to keep these causes of action,**
22 **did you do any analysis whether the estate would be able to**
23 **collect on any judgment that it obtained?**

24 A I assumed that Dechman and Fiore could respond to
25 a claim against them although these were entities. These

1 were actually payments to entities, I believe. According to
2 Thad Adams, Kobayashi, you know, may not have much in the way
3 of assets on its own. I think Monitoring Technology owns the
4 operating companies. So, it presumably would be good for a
5 claim against it.

6 **Q Did you look at any documents to verify whether**
7 **judgments were collectible?**

8 A No. I think I would have assumed that if I had a
9 claim I could have collected it from one of the defendants
10 based on what I said.

11 **Q In paragraph 8-A, and I believe it's on page 16,**
12 **you reference in your proffer that the released parties may**
13 **file a contingent indemnification claim. What does that**
14 **mean?**

15 A I think the deadline to file claims is Friday and
16 that was - because we didn't know what would happen to the
17 deal, whether it would be disapproved or approved or taken
18 under advisement for a while. That was to allow the
19 defendants in the shareholder derivative suit to file a
20 timely claim which would be withdrawn or resolved if the deal
21 is approved for their attorney fees that would be incurred or
22
23 will be incurred if the derivative suit goes forward under
24 the bylaws of the company.

25 **Q Did you analyze whether any of these insider**

1 **claims, either indemnification claims or any of the claims**
2 **listed on the schedules could be subject to be characterized**
3 **as equity or equitably subordinated?**

4 A I think prior to the deal, no. I saw reference to
5 Dornier Aviation yesterday in one of the briefs that I think
6 raised that issue. It certainly wouldn't be an issue for the
7 indemnification claims. I mean, Molly Hale is just an
8 employee.

9 Q But the question is, did you do any analysis to
10 determine whether the estate would have those causes of
11 action against the insiders?

12 A Well, I thought you had asked me if I did an
13 analysis to see whether the estate could say those were
14 payments of equity distribution as opposed to something else.

15 Q That's correct. That's what I meant by those
16 causes of action, the recharacterized as equity or equitable
17 subordination.

18 A Molly Hale clearly not. I mean, she wasn't an
19 owner of anything. I suppose the other defendants who had
20 ownership interest. It would be a possibility.

21 Again, I probably have it in my briefcase over
22 there but I have a vague recollection of looking at the
23 balance sheets and thinking, huh, they appear to have - they
24 appear to be solvent up until the end of 09 or something
25 like that.

1 Q And that was all you did to determine whether the
2 estate could recharacterize those claims as equity or
3 subordinate them?

4 A That's one I did not look into.

5 Q Please turn to Exhibit 10. Can you identify this
6 document?

7 A Statement of financial affairs.

8 Q These are statements of financial affairs that were
9 filed in this bankruptcy case?

10 A Yes.

11 (Pause.)

12 THE WITNESS: I said yes.

13 MR. MISKEN: Okay. I'm sorry.

14 Your Honor, I move the admission of Exhibit 10 into
15 evidence.

16 THE COURT: It will be admitted.

17 (Carotex's Exhibit No. 10

18 was received in evidence.)

19 BY MR. MISKEN:

20 Q In paragraph two of the SOFA it states that within
21 the last two years immediately preceding the commencement of
22 the case the debtor earned approximately 4.5 million from
23 the Cognex sale; is that correct?

24 A Yes.

25 Q Are you familiar with the Cognex sale?

1 A Yes.

2 Q And what was it?

3 A It was a sale of part of the debtor's business to
4 Cognex. It was what I referred to in my proffer. It came
5 along. I had been on again, off again, according to Mr.
6 Dechman. It had been off since December of 08 and then came
7 on again in the summer, I think July of 09, and Cognex said,
8 we're ready to make a deal. They hinted there might be a
9 third party. They were ready to move on if they couldn't
10 make a deal quickly in reference to a trade show.

11 The CEO said: And I don't want to be dealing with
12 those venture capitalist guys who are on your board. I want
13 to deal with you guys, the managers. And that was I think a
14 sale that nobody has any problem with of \$5 million. In
15 fact, the derivative shareholders use it as a benchmark for
16 the value of the rest of the company.

17 Q Do you know what percentage of the debtor's assets
18 were sold to Cognex?

19 A I believe it was about a third.

20 Q Do you know how much revenue those assets generated
21 for the year preceding the sale?

22 A No, I can't tell you that now. That is explained
23 in the derivative shareholder suit as a basis for why the
24 rest of the business should have been sold for more than it
25 was, according to their view.

1 Q Do you not dispute what the derivative shareholders
2 have put in their papers? Do you dispute the amount of what
3 that revenue was?

4 A No; I don't think I do. I mean, I - no.

5 Q Do you know if the debtor obtained any valuation of
6 those assets that it sold to Cognex before selling them?

7 A Well, in the dog and pony show, I know that there
8 had been years of trying to sell all or part of the company.
9 From them, I know that. I certainly don't know about any
10 particular valuation.

11 Q In that same paragraph of the statement of
12 financial affairs it states that within the last two years
13 immediately preceding the commencement of the case the debtor
14 earned \$1,572,992 from Monitoring Technology sale; is that
15 correct?

16 A Right.

17 Q And are you familiar with the Monitoring Technology
18 sale?

19 A Right. Yes.

20 Q What was that sale? What assets were sold to
21 Monitoring Technology?

22 A It was the other two-thirds of the operating
23 businesses.

24 Q And do you know the revenue that those assets
25 generated?

1 A The derivative suit complaint has numbers in it
2 which I had no reason to dispute but I don't know what they
3 are offhand.

4 Q Do you know how much revenue those assets have
5 generated after the sale to Monitoring Technology?

6 A No.

7 Q Did you see any valuation reports of those assets?

8 A After the sale?

9 Q Or prior to the sale. Was there any valuation of
10 those assets done?

11 A Only what was in the derivative shareholder
12 complaint which used Cognex as a benchmark for calculating
13 what the other assets - based on the business sold to Cognex
14 was worth, what the other assets should have been worth.

15 Q But the debtor didn't obtain any valuation reports
16 or opinions as to what the value of those assets were?

17 A Not to my knowledge.

18 Q Did you review any documents regarding the value
19 of those assets that were sold to Monitoring Technology?

20 A Nothing other than what I've already described. I
21 would have relied upon the shareholder complaint for that
22 information.

23 Q Did you review any documents to determine that the
24 debtor received reasonably equivalent value in exchange for
25 those assets from Monitoring Technology?

1 A In this sense, the explanation that was presented
2 to me in what I'll call the dog and pony show was that
3 this - you know, based upon the formula that was used, that
4 was agreed to in 2007, approved by the board whereby the
5 company had to be sold for - if the company were sold for a
6 certain multiple of, you know, and here I'm going to get lost
7 but there's free cashflow and there's net asset value and
8 that kind of thing. And then whatever that number is, you
9 add an investment premium and then whatever that is, if the
10 company gets sold for more than that, that's the sale
11 incentive fee.

12 And so, the argument which struck me as a
13 reasonable one is that it really didn't matter, you know,
14 because we had a deal that was approved in '07; and by the
15 terms of that deal, according to what was the Dechman-Fiore
16 view, it would seem like a reasonable view to me. Whether it
17 was sold to IBM or back to them, you know, as long as the
18 investors got their investor premium, it didn't matter; and
19 so, it was kind of a paper transaction as to how you valued
20 that particular sale as long as the investor premium got
21 paid.

22 Q Would you please turn to CAR204 and paragraph
23 ten, titled, Other Transfers. This section outlines in a
24 little bit more detail the transactions that occurred in
25 September 2009; correct?

1 A Yes.

2 Q The top transfer says, Monitoring Technology,
3 LLC? Correct?

4 A Uh-huh.

5 Q And it says, Debtor transferred Hindsight video
6 business. Do you know what that Hindsight video business
7 was?

8 A It's part of the two-thirds operating businesses
9 that were sold to the Dechman-Fiore-controlled entity,
10 Monitoring Technology, LLC.

11 Q Have you seen any documents that would show what
12 the value of the Hindsight video business was at the time of
13 this transaction?

14 A Just what I described earlier. The calculation of
15 the sale incentive fee seemed to moot that at least as based
16 on how Dechman and Fiore calculated it; and to me, it seemed
17 like a reasonable way of looking at it.

18 Q You saw no other document evidencing what the value
19 of that portion of the business was?

20 A The derivative suit, again, had numbers in it.

21 Q How about the Smart Advisor Vibration business?

22 A Same answer.

23 Q The next asset says, Accounts Receivable. Do
24 you know how much in accounts receivable was transferred to
25 Monitoring Technology?

1 A Well, that was the basis on them getting the
2 \$900,000 or so that's in the statement of financial affairs,
3 and I did verify that that was a list. That was on the list.
4 That phrase, accounts receivable, was on the list of assets
5 being sold.

6 **Q So, you're saying Monitoring Technology purchased**
7 **the assets for 1.5 million but received over 900,000 in the**
8 **accounts receivable? So, they purchased over 900,000 in**
9 **accounts receivable?**

10 A Well, they got the 900,000 over time and the sale
11 price involves of course the sale incentive fee consideration
12 that I explained earlier.

13 **Q Also, in paragraph ten it states that debtor**
14 **transferred \$2,950,000 in cash plus a 500,000-dollar**
15 **promissory note to Kobayashi Ventures; is that correct?**

16 A Well, it doesn't say in cash and it wasn't in cash;
17 and that was what I mentioned earlier. That sale price was
18 mostly accrued royalties and the sale incentive fee and
19 bonuses, I believe, that had been approved.

20 So, Equaphor had liabilities on its books that were
21 owed to Dechman and Fiore or their entities and that was
22 being satisfied. So, I think about three million or 2.9
23 million was paid in that fashion; and that - that caught
24 my eye, you know, three million, 3.4-million-dollar sale
25 price back in '09 and, well, now we're selling it back to

1 these guys for a lot less. But that was the explanation and
2 it struck me as okay.

3 Q So, you're saying that the debtor didn't transfer
4 any cash to Kobayashi for those patents?

5 A That's my understanding. Now, the debtor did take
6 back a - or did give a 500,000-dollar note, and I believe
7 there was cash. There might have been cash to pay that note
8 at the time of the deal. Then the cash got siphoned away
9 through the litigation costs for the patent litigation.

10 Q Is the 500,000-dollar note the basis for
11 Kobayashi's claim in this bankruptcy case?

12 A Yes.

13 Q Also, in paragraph ten at the bottom it states
14 Series F Preferred Shareholders, that the debtor
15 distributed \$5,200,000 liquidating dividend amongst
16 its preferred shareholders; is that correct?

17 A Yes.

18 Q Do you know who received the bulk of that
19 distribution?

20 A It was - I - it was - it was a Dechman-Fiore-
21 controlled entity, and I kind of get mixed up between when
22 it's Kobayashi and when it's Monitoring Technology.

23 Q If you'll turn to Exhibit 11, Bates stamped CAR214.
24 Let me back up. Can you identify Exhibit 11 for the court?

25 A Right. This is a list of the shareholders who got

1 paid in the liquidating distribution that you just asked me
2 about.

3 Q Was this document filed with the court?

4 A I've seen this document and I can't remember
5 whether it was or not. I kind of think it was.

6 Q If you look at CAR214, at the bottom, category of
7 the spreadsheet, it says, Series F Preferred. Do you see
8 that?

9 A Yes.

10 Q About halfway down it says, MTLLC?

11 A Yeah. That's Monitoring Technology, also.

12 Q And what percentage of the Series F preferred did
13 they own?

14 A Well, I believe it was 83 percent by this point
15 in time.

16 MR. MISKEN: Your Honor, I move the admission of
17 Exhibit 11 into evidence.

18 THE COURT: It will be admitted.

19 (Carotex's Exhibit No. 11
20 was received in evidence.)

21 BY MR. MISKEN:

22 Q So, do you know how much Monitoring Technology
23 received out that 5.2-million-dollar liquidating dividend?

24 A I believe they received 83 - it looks like 83.5
25 percent of that money.

1 **Q Do you know at the time that that liquidating**
2 **dividend was made whether Equaphor had any creditors that**
3 **remained unpaid at the time?**

4 A I don't know that. The answer may well be they
5 did not, no, because I think the attorney fees - fairly
6 recent accruals.

7 **Q Did Carotex have a claim against Equaphor at that**
8 **time, or as a result of the patents?**

9 A The patent issue was going on. You know, what all
10 that looks like in detail, I don't know. I sort of thought
11 Carotex's main goal of theirs was to establish that they
12 didn't owe anything to whoever held the patents.

13 **Q Did you conduct any analysis to determine whether**
14 **that 5.2-million-dollar transfer was a fraudulent transfer.**

15 A I asked about it. I remember being told it was
16 consistent with the corporate structure.

17 **Q Who told you about it?**

18 A Well, Dechman told me it was consistent with the
19 corporate structure. He may have said that at the 341
20 meeting. I mean, as I - it was consistent with the
21 corporate structure. I haven't heard any complaints about
22 that. The complaint is that there should have been a lot
23 more.

24 So, I guess I don't know why it would have been a
25 fraudulent transfer. I don't know of any reason to think

1 that the company was insolvent at that point in time.

2 Q Did you do any analysis to determine whether that
3 liquidating dividend caused the debtor to become insolvent?

4 A No; not specifically. I believe there was money -
5 there's money left in the till and I think it was \$500,000;
6 but boy, I'd have to look at more than what I have in front
7 me right now; and Mr. Dechman would probably have the answer
8 to that.

9 Q If you could turn back to Exhibit 2 and in
10 particular paragraph 9-A, CAR16.

11 A Okay.

12 Q It's entitled, Settlement of Preference Claim,
13 Releases, and it states: The trustee, debtor and the
14 bankruptcy estate release and forever discharge Stein
15 Sperling of all claims, demands or causes of action known or
16 unknown relating to Section 547 that the trustee, debtor or
17 the bankruptcy estate may have against Stein Sperling. Is
18 that correct?

19 A Right.

20 Q And who is Stein Sperling?

21 A They are one of the counsel involved in the
22 patent litigation that represents Equaphor.

23 Q Did they represent anyone else in that patent
24 litigation?

25 A There are other defendants in that litigation and

1 I think they represent them all, you know, and there were
2 counterclaimants, as well, and they represent the counter-
3 claimant or claimants.

4 Q And in the APA it states that Stein Sperling
5 received \$249,205.31 during the preference period; correct?

6 A Yes.

7 Q Did you look at the Stein Sperling invoices that
8 were paid during the preference period?

9 A I looked at - I think the answer to that precise
10 question is no.

11 Q Did you look at Stein Sperling's invoices that
12 were paid during the one year preceding the bankruptcy case?

13 A I don't think I did but I may have. I received the
14 spreadsheet that I have in my bag over there that lists all
15 of the payments that were listed in the statement of
16 financial affairs and what the invoice dates were and when
17 the payments were made, and Stein Sperling was on there.
18 Whether theirs go back more than 90 days, I don't know. I
19 kind of don't think it does. I think the spreadsheet tracked
20 the SAF, question three, A and B, of 90 days for non-insiders
21 and the one year, whatever it is, one year, maybe two - one
22 year for insiders.

23 Q Did you do any analysis to determine whether
24 Equaphor was paying the attorney fees of Kobayashi or the
25 other defendants in that New York litigation?

1 A I didn't prior to entering into the agreement.
2 Frankly, it did not occur to me that a scheduled attorney
3 claim, you know, when I knew Equaphor was engaged in this
4 litigation would not be Equaphor's own.

5 Now, last night, I talked to an attorney from Stein
6 Sperling who's actually here today - her last [sic] name,
7 Deanna -- about one of the points raised in the objection
8 which was, how could this fee be so high on behalf of Stein
9 Sperling as to the debtor given the way the litigation was
10 timed in New York? And I received what I thought was a
11 reasonable explanation. But I didn't - that was after I
12 entered into the agreement.

13 Prior to the agreement, as I said, I took the
14 schedules as they were.

15 **Q Other than talking to a released party, you didn't**
16 **do any further investigation on your own to determine the**
17 **extent of the preference payments or fraudulent transfers?**

18 A Well, you just asked me about preferences and
19 then fraudulent transfers as opposed to invoice payments.
20 I guess you're saying they're the same thing arguably.

21 I looked at the spreadsheet and I talked to - I
22 talked to, I believe, Jim Dechman; and Molly Hale may have
23 provided it, prepared it, and I can't remember whether I
24 talked to her, as well.

25 But what I did was: I went through all the payments

1 that were made during the preference period, as to the law
2 firms, and there's an accounting firm in there, as well. I
3 can't tell you it was, you know, a really detailed analysis
4 but I was asking basic questions like, well, you know, when
5 was this invoice and when was this payment and was that
6 consistent with how you all had paid them before and did they
7 do any work after they got the payment? And I was checking
8 it off.

9 I have my notes in my bag over there. In every
10 case, I wrote down ordinary course, or probably ordinary
11 course and new value, until Stein Sperling and then that one
12 troubled me because the payments were bunched at the end and
13 that's the one that I thought that had a - that there was a
14 real claim against.

15 So, that was the analysis that I did; and I did
16 look at a spreadsheet of payments which had the invoice dates
17 on them and compared that to when the payments were made.

18 **Q Did you see any invoices that Stein Sperling**
19 **submitted to Kobayashi or any of the other defendants?**

20 A I don't think I looked at actual invoices. I
21 know I talked to Dechman about how come they got paid on
22 this, you know, July invoice and October, that kind of thing.
23 They made the mistake, apparently, of working with the debtor
24 which I thought created a potential claim against them.

25 THE COURT: Mr. Miskin, I did want to alert you.

1 I'm not trying to short-circuit your examination but when I
2 set this matter I already had a commitment in Richmond this
3 afternoon. I understood this would be a maximum three-hour
4 hearing which it's obviously not going to be, and it doesn't
5 look like it's going to be concluded by 12:30. So, I just
6 want to alert you that at that point we are going to have to
7 recess and I'm going to have to find either tomorrow morning
8 or Thursday morning for a continuation of this, assuming
9 counsel are available. I just wanted to alert you to the
10 time issue.

11 MR. MISKEN: Okay.

12 MR. SHAPIRO: I'm sorry but I'm not available, Your
13 Honor. I have a commitment. I have a court hearing in
14 Delaware Thursday and I have to go home and prepare for that.
15 I'm from Boston.

16 THE COURT: What about Monday of next week?

17 MR. SHAPIRO: I don't have my schedule with me. I
18 probably could do that.

19 THE COURT: Okay. Well, we will take up the precise
20 scheduling after.

21 Go ahead, Mr. Miskin.

22 MR. MISKEN: And just so you know, Your Honor, I
23 did reach out to the trustee to see if we could set it for a
24 time certain and we concluded that it was already set for a
25 time certain.

1 THE COURT: Well, it was set for a time certain.

2 It's just that when we set it, I assumed that we could

3 conclude this in three hours which obviously has turned out

4 not to be the case.

5 BY MR. MISKEN:

6 Q I believe in your proffer you testified that you

7 did conduct a new-value analysis at least for the payments

8 within the 90-day preference period?

9 A Yes.

10 Q And what was your conclusion as to how much new

11 value Stein Sperling could show?

12 A It was a small proportion. I think their claim -

13 Q I believe they filed a claim for 25,000?

14 A Right. That's what I was going to say. I think

15 they're still owed 25,000. So, that probably came after the

16 payments.

17 Q And what did you conclude as to ordinary course of

18 business?

19 A As to them?

20 Q As to them.

21 A Well, I thought that was a - you know, they - I

22 thought the payments were late. I mean, they were certainly

23 late based on, you know, we bill in July and we get paid in

24 October. I'm sure their invoice didn't contemplate that.

25 As I said, the debtor said they agreed to work with

1 the debtor; but I kind of don't think that, you know, puts
2 you in - well, these days, maybe it does, since BAPCPA.

3 So, when I wrote the explanation of the compromise
4 motion, I said, there could be some ordinary course. I did
5 not credit a big percentage to new value or ordinary course.
6 I thought there was a substantial claim against Stein
7 Sperling.

8 **Q Would you say approximately a 200,000-dollar claim**
9 **against Stein Sperling?**

10 A It could easily be that much; yes.

11 **Q Are you aware of the debtor has any D&O insurance?**

12 A Well, it did. But it's my understanding it doesn't
13 apply here because the shareholders in the derivative suit
14 got one of the former directors to bring the derivative suit.
15 So, it became an insured versus insured kind of thing which
16 takes it out of the coverage of the D&O insurance, the way it
17 was explained to me.

18 **Q Did you review the policy?**

19 A Did I what?

20 **Q Did you review the D&O policy?**

21 A No.

22 **Q Did you get a copy of it?**

23 A No.

24 **Q Who did you talk to about the D&O policy?**

25 A Jim Dechman and John Fiore.

1 **Q Would you turn to Exhibit 3? Are you familiar with**
2 **this document?**

3 A No.

4 **Q You're not?**

5 A No. I don't think I looked at the pleadings in
6 the -

7 MR. SHAPIRO: Can you identify what that is?

8 THE WITNESS: I assume this is the patent
9 litigation. I don't think I looked at any of those
10 pleadings.

11 MR. MISKEN: Exhibit 3 is the second amended
12 declaratory judgment and complaint for affirmative monetary
13 relief as filed in the Southern District of New York.

14 BY MR. MISKEN:

15 **Q You have not reviewed this document?**

16 A I don't think I have.

17 **Q Has Carotex's claim in the Southern District of**
18 **New York been liquidated?**

19 A No.

20 **Q And why not?**

21 A My understanding is, a lot more would have to
22 happen in order for the judge reach a final decision. Even
23 the Markman hearing, you know, is an important part of it but
24 even that doesn't establish finality as to who owes who
25 money.

1 So, it's my understanding it would take quite a
2 while and litigation has been proceeding at a slow pace as it
3 is.

4 **Q And what did you rely upon to make that conclusion?**

5 A Well, when we were here for the motion to lift the
6 stay, it seems to me I was being told by both sides that
7 nothing was likely to happen any time soon, you know; and so,
8 I guess I would say, based on my conversations with the
9 attorneys involved on both sides of the litigation, I
10 inferred it would take quite a while for Carotex's claim to
11 be liquidated.

12 MR. MISKEN: One second, Your Honor.

13 (Pause.)

14 BY MR. MISKEN:

15 **Q Mr. McCarthy, are you aware of what the D&O**
16 **coverage is on the policy that was in effect?**

17 A A million.

18 **Q And do you know if the policy is voided if the**
19 **Chapter 7 trustee brings that action rather than a derivative**
20 **suit?**

21 A No, I don't know.

22 MR. MISKEN: I have no further questions, Your
23 Honor.

24 THE COURT: Okay.

25 MR. SHAPIRO: I would like to examine, Your Honor,

1 but perhaps I could defer until we resume.

2 THE COURT: Well, why don't we take up 15 minutes of
3 it and then I'll let you do the rest of the cross
4 examination - I would like to get as much done as I can.

5 MR. SHAPIRO: First, Your Honor, if I could offer
6 into evidence. I don't think there's any objection. The
7 exhibit - I don't have an extra copy with me. I could bring
8 it next. The derivative complaint which is Exhibit 1
9 to my opposition. I do have copies of Exhibits 2, 3 and 4 for
10 my opposition. Unless there's objection, I would like to
11 offer -

12 MR. REYNOLDS: Your Honor, I haven't seen the
13 documents that Mr. Shapiro is talking about.

14 MR. SHAPIRO: Maybe I'll do that next time.

15 THE COURT: Okay. Why don't we do that next time
16 and that way we don't have to delay things.

17 CROSS EXAMINATION

18 BY MR. SHAPIRO:

19 Q I'm going to try to avoid repeating anything Mr.
20 Miskin went over, Mr. McCarthy.

21 Did I understand you correctly? You did not look
22 at any of the bills from the law firms that are on the
23 Schedule? You looked at the amounts of the invoices and
24 dates. Did you get copies of the actual bills?

25 A I don't think I did; no.

1 Q Okay. So, any detailed time charges, description
2 of what was done, you didn't get any of that?

3 A Right.

4 Q Okay. And you testified that prior to entering
5 into the sale and compromise agreement that it didn't occur
6 to you that any of the attorney bills charged to Equaphor
7 which are on the schedule reflected work that had been done
8 for any other defendants in the patent litigation. Is that
9 your testimony?

10 A Right; not until I read your objection, and then I
11 posed that question in conversation with the Stein Sperling
12 lawyer yesterday.

13 Q Do you recall that in one of our early conversa-
14 tions, I encouraged you to look at the bills and see whether
15 the bills properly belonged to Equaphor or to other
16 defendants?

17 A You may have and I don't recall at this point but I
18 don't doubt that.

19 Q And you said last night you talked to a Stein
20 Sperling attorney. Was that Mr. Schwaber?

21 A No. It was Deanna; and again, I don't remember her
22 first [sic] name but she's over there in the well of the
23 courtroom.

24 Q I see. I thought I'd see Mr. Schwaber in the
25 courtroom but I'm mistaken.

1 **And what did she tell you?**

2 A Your objection had raised - it said, how could
3 this fee be so large for Equaphor because they didn't start
4 to represent Equaphor until whatever, December of 09, and
5 they'd been in the case, you know, prior to that? So,
6 basically, how do we know that Equaphor is not being charged
7 with fees that accrued before that?

8 And she explained that there had been a stay of the
9 case until like October of 09, and it was in October of 09
10 that the deal was done whereby the patents that are the
11 subject of this compromise motion were transferred to the
12 debtor and the motion wasn't filed to - substituted or put
13 in to put Equaphor into the case until December of 09 but
14 that the bill really was allocated to work on behalf of
15 Equaphor, you know, from the point where Equaphor acquired
16 the patents. That is what she told me.

17 **Q Did she indicate that all of their bills were**
18 **allocated to Equaphor from that point forward?**

19 A I don't recall that. I don't know if that's the
20 case.

21 **Q Okay. So, you don't know whether Mr. Dechman,**
22 **who has continued to be a party in the litigation - correct?**

23 A He's still a party; yeah.

24 **Q Or Kobayashi which continues to be a party in the**
25 **litigation; correct?**

1 A That's a party; yeah.

2 Q So, you don't know whether Stein Sperling has
3 charged Mr. Dechman and/or Kobayashi even a dollar since this
4 point in October 2009 to the present?

5 A I don't.

6 Q All right. And Equaphor has paid some \$800,000 in
7 legal fees in the past year; has it not?

8 A I take - you know, I don't doubt that it did. As
9 I said, I think there was a lot of money in 09, at the end
10 of 09, and it's gotten paid out.

11 Q And if all that money hadn't been paid out then
12 Equaphor would be perfectly solvent and there wouldn't be any
13
14 reason for a bankruptcy; would it?

15 MR. REYNOLDS: Your Honor, I'll object on the
16 grounds of speculation. There's no foundation that would
17 allow Mr. McCarthy to respond to this.

18 THE COURT: I'll overrule the objection. He can
19 answer it if he can; if he can't, he won't.

20 THE WITNESS: I probably don't know how to answer
21 that, the way it was asked at least.

22 BY MR. SHAPIRO:

23 Q When you were appointed trustee of Equaphor, did
24 you take possession of any Equaphor, of property, documents
25 or records?

1 A No. I would say not. You and I talked at one
2 point about books and records and, you know, and I inquired
3 about that. I thought about that. Should I - there was
4 some software program. It wasn't QuickBooks which is where I
5 expected it to be but it was something else, Blake's or
6 something of that nature, you know.

7 And you sent me a proposal to do the lawsuit, the
8 contingency lawsuit or the derivative shareholder suit on a
9 contingency basis, and I thought about getting the books and
10 records when I was thinking about taking you up on your offer
11 but when we went in this other direction, I didn't. So, I
12 never got them.

13 **Q Do you know if Equaphor has an office?**

14 A Well, I know that Monitoring Technology and
15 Kobayashi have offices in the same building or adjacent
16 buildings or something of that nature. I believe Equaphor's
17 address was the same thing. So, I never really distinguished
18 in terms of office space among the various Dechman-Fiore
19 entities.

20 **Q Did you look into who was in possession of**
21 **Equaphor's property or books and records?**

22 A No. I'm sure it was the managers of the company
23 which -

24 **Q Mr. Dechman and Mr. Fiore?**

25 A Right.

1 Q So, they're in possession of all the books and
2 records?

3 A Right.

4 Q And you haven't obtained minutes of board of
5 directors meetings; correct?

6 A Correct; other than what you put into your
7 objection.

8 Q Okay. Minutes of one meeting in December 2010.
9 Okay. I'll get those into evidence next time we're here.

10 In deciding whether these undisputed, as they are,
11 creditor claims, the three law firm claims, are debts of
12 Equaphor, wouldn't you want to know whether Mr. Dechman and
13 Kobayashi were charged for any of the work that Stein
14 Sperling did on behalf of all of the defendants and counter-
15 claimants in the patent litigation?

16 A I think there are four, by the way, four law firms.

17 Q There are three law firms that represent these
18 parties in the patent litigation and there's one that
19 represents Equaphor and the directors in the derivative
20 litigation; is that right?

21 A LeClair Ryan was involved in the patent litigation.
22 I think it's Lindeman, Joe Parisi sitting the courtroom
23 here. Stein Sperling. That's Jeff Schwaber and his partner,
24 Deanna, who is also here in the courtroom.

25 Q And Whiteford Taylor?

1 A Oh, yeah, Whiteford Taylor.

2 Q Do they appear in the patent litigation?

3 A Well, I'm not sure. Maybe not.

4 Q Whiteford Taylor represents Equaphor and certain
5 directors in the derivative litigation in Delaware; isn't
6 that right?

7 A Right.

8 Q And it's up to the discretion of the trustee, is it
9 not, as to whether those bills can be reimbursed by the
10 company, by the debtor?

11 A I'm not quite sure what you mean.

12 Q Well, put it this way: There has been reference to
13 indemnification claims with respect to the derivative litiga-
14 tion, indemnification claims against the debtor by Mr.
15 Dechman and Fiore, directors, and Molly Hale, for example;
16 right?

17 A Yes. I -

18 Q And whether indemnification is paid is in the
19 discretion of the board of directors of the company if it's
20 not in bankruptcy; isn't it?

21 A I thought it was an entitlement under the bylaws.
22 I did look at the bylaws.

23 Q The bylaws authorize but do not require
24 indemnification; do they not?

25 A I didn't realize that.

1 Q And wasn't there a reference earlier that they may
2 be entitled to indemnification if the actions on which they
3 were sued were taken in good faith?

4 A Right. It definitely requires good faith.

5 Q And if the claims in the derivative case were
6 determined to be meritorious by definition the actions of
7 the defendants would not have been in good faith; is that
8 right?

9 A No. I don't agree with that. I think the bylaws
10 had a provision that said that even if they're determined -
11 I think it gave an out or like reasonable, you know, some
12 discretion on the part - I don't know if it was the judge or
13 the board of directors but I think it wasn't necessarily the
14 kiss of death if they were to lose.

15 Q But the discretion of the board of directors as to
16 whether or not to pay any indemnification claim, that
17 devolved upon you as trustee once the company filed for
18 bankruptcy?

19 A Right. Certainly if they lost. Now, where you
20 have me is, I had been thinking it was required that they
21 be reimbursed if they won.

22 Q Do you have in your possession a copy of the
23 company's bylaws; I mean not today but in your office or -

24 A I think I do. I may have just a part of it but I
25 may have the whole thing. I think I have the whole thing and

1 it's in my bag.

2 **Q Did you inquire as to whether Equaphor's board of**
3 **directors raised any conflict of interest in having the**
4 **Stein Sperling firm represent Equaphor along with Kobayashi**
5 **and Dechman in the patent litigation?**

6 A In the patent litigation?

7 **Q Yes.**

8 A You have talked to me about that issue but I don't
9 recall specifically what I think about it.

10 **Q Would that also be true as to the other two firms**
11 **that are representing both Equaphor and the other parties to**
12 **the patent litigation?**

13 A I never focused on the appropriateness or
14 inappropriateness of getting or not getting conflict waivers
15 of who was representing whom from the board.

16 **Q And did you inquire as to why it was necessary to**
17 **have three different law firms in the patent litigation?**

18 A Well, I know that Joe Parisi is supposed to be an
19 expert in the Markman hearing stuff.

20 **Q He's from the Lindeman firm?**

21 A Yeah.

22 **Q All right.**

23 A And I talked to Bob Fletcher of LeClair Ryan and
24 it seems to me, you know, there was not duplication of
25 effort. It was just a very complicated kind of thing that

1 is a lot different from what I'm accustomed to in bankruptcy
2 practice and that there was a division of expertise.

3 Q Under the claim that you propose to the court, the
4 estate - the debtor remains liable on Carotex's damage
5 claims; doesn't it?

6 A Right.

7 Q So, Kobayashi and Mr. Dechman have agreed to pay
8 Equaphor's legal fees but not agreed to be responsible for
9 any damages that Equaphor has?

10 A Right. I proposed that and they refused.

11 Q And the only reason that Equaphor is involved in
12 the litigation at all is because Mr. Dechman transferred the
13 patents to Equaphor -

14 MR. REYNOLDS: Your Honor, I'm going to object.
15 This isn't a question. He's trying to get a statement of
16 his argument into evidence.

17 THE COURT: Overruled.

18 BY MR. SHAPIRO:

19 Q Would you agree that the only reason Equaphor is
20 a party to the patent litigation is because Mr. Dechman had
21 Kobayashi transfer the patents to Equaphor as part of these
22 transactions in September 2009?

23 A That is why they're a party to the litigation.

24 Q And it was added to the litigation only after that
25 transfer?

1 A Yes. That's right.

2 Q And there was reference this morning to letters
3 that Mr. Dechman had sent to customers or potential customers
4 of Carotex. Do you recall that? I think Mr. Adams went over
5 it on the telephone?

6 A Sure.

7 Q And are you aware of those letters?

8 A He has mentioned them to me before.

9 Q Okay. And those were letters that were sent while
10 Kobayashi owned the patents, were they not, as far as you
11 know?

12 A I think that's right.

13 THE COURT: Okay. I think we have unfortunately
14 reached the 12:30 point, and I apologize. I would have liked
15 to have concluded this today but I had already made plans for
16 this afternoon where I have to be down in Richmond. So, we
17 will carry this over to Monday, May 2nd.

18 Now, since you're coming from out of town, I could
19 start at 10:30 rather than 9:30 which is my normal starting
20 time, Mr. Shapiro.

21 MR. SHAPIRO: If there is any other day after
22 Monday. Monday is difficult for me to get down here.

23 THE COURT: Monday is my only free day next week or
24 the week after, or even the week after that.

25 MR. SHAPIRO: I don't know if Your Honor has time

1 for this, maybe assessing how long other witnesses are going
2 to be or how long witnesses might take for whatever witnesses
3 are being called.

4 THE COURT: Okay. Can I get some view from counsel
5 about how much longer you think this hearing is likely to
6 last?

7 MR. MISKEN: Mr. McCarthy hasn't completed putting
8 on his evidence.

9 MR. McCARTHY: Yeah. I would expect to call Mr.
10 Dechman and one of the directors, probably Mr. Doherty.

11 THE COURT: Recognizing that I'm not trying the
12 cases. So, I want to try to keep this under control here.
13 I'm not going to make any findings as to the viability or
14 non-viability of the litigation. I'm here to assess the
15 reasonableness of a settlement and whether certain portions
16 of it really, I guess for lack of a better term, are contrary
17 to public policy; but I will certainly let you put on some
18 testimony but it's not going to exceed an hour from Mr.
19 Dechman or anyone else.

20 MR. McCARTHY: I'm happy for it not to.

21 THE COURT: Okay.

22 MR. MISKEN: I would say a half hour for cross
23 examination.

24 THE COURT: Monday is the only day I have. I would
25 like to accommodate you more, Mr. Shapiro, but I just don't

1 have any other time.

2 MR. SHAPIRO: I will get here, Your Honor.

3 THE COURT: The reason I like Monday is, right now
4 I don't have anything scheduled. So, if you all tell me it's
5 going to take three hours and it takes four, there's no
6 problem.

7 I can put it on the afternoon of Thursday, the

8 5

th but at that point the morning is already taken. So, we
9 really do only have three hours.

10 MR. SHAPIRO: Can we start, say, at 11:00 and I
11 can come down that morning instead of the night before. I
12 do have something in Boston I'm committed to Sunday night.

13 THE COURT: Okay. You want to start Monday at
14 11:00. Okay. That's fine.

15 MR. MCCARTHY: Judge, I wonder if he would be
16 interested in just continuing his participation by phone, if
17 you would let him and he wanted to.

18 MR. SHAPIRO: I appreciate it but I think I ought to
19 be here in person.

20 THE COURT: Okay. So, we will continue it over to
21 May 2nd at 11:00 o'clock.

22 Okay. We will stand adjourned.

23 (Whereupon, at approximately 12:35 p.m., the
24 proceedings were recessed to reconvene May 2, 2011 at 11:00
25 o'clock a.m.)

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UNITED STATES BANKRUPTCY COURT

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